



# Welcome to our Directors' Report, Accounts and Annual Business Statement

For the year ended  
31st December 2017



*We believe in supporting  
our local communities to  
create a better future.*

Katy,  
Member Services  
Representative

Contents

Overview .....	5
Chair’s Statement .....	6
Chief Executive’s Review .....	7
Your Board of Directors .....	8
Directors’ Report .....	12
Corporate Governance Report .....	22
Directors’ Remuneration Report .....	32
Directors’ Responsibilities .....	33
Independent Auditor’s Report .....	34
Statement of Comprehensive Income .....	40
Statement of Financial Position .....	41
Statement of Changes in Members’ Interests .....	42
Cash Flow Statement .....	43
Notes to the Accounts .....	44
Annual Business Statement .....	75



Society Information

Established and incorporated 1953  
Firm Reference Number: 157260  
Eligible for investments by trustees  
Member of the Building Societies Association  
Member of UK Finance

Head Office  
Mardall House  
9-11 Vaughan Road  
Harpenden  
Hertfordshire  
AL5 4HU

Board of Directors

Stephen Richardson  
Judith Mortimer Sykes  
Carl Astley  
Peter Baynham  
Alison Crossley-Mintern  
George McGrady (appointed 1 January 2017)  
Jill Robinson  
Paul Smith

Chair  
Vice Chair and Senior Independent Director

Senior Management

Carl Astley  
Roy Badcock  
Philip Bannister  
Kenneth Hale  
Nathaniel Lewis  
George McGrady  
William Purdy

Chief Executive  
Society Secretary  
Head of Operations  
Head of Lending  
Head of Treasury & Risk  
Finance Director  
Head of IT

Solicitors

Neves  
Tollgate House  
69-71 High Street  
Harpenden  
Hertfordshire  
AL5 2SL

Bankers

HSBC Bank plc  
1 High Street  
Harpenden  
Hertfordshire  
AL5 2RS

Auditor

KPMG LLP  
One Snowhill  
Snow Hill Queensway  
Birmingham  
B4 6GH

## Chair's Statement

*"We are well equipped to navigate our way through the challenges ahead."*



I'm delighted to provide my overview on the progress your Society has made during 2017.

### Market and Economic Background

It's been quite a mixed year for the housing market and the building society sector. The Building Societies Association recently released figures highlighting that, whilst the sector has performed well, new mortgage approvals during 2017 were down on the prior year.

This has been caused, at least in part, by the decision to leave the EU and the result of the UK General Election. These events have increased overall levels of uncertainty and adversely affected the economic outlook, in particular, on job security, earnings and house prices. There are also concerns about rising interest rates and how much mortgage repayments will increase, as those looking to move home became far more cautious about making that decision. This inevitable pause in the housing market has impacted the Society and has meant that we did not meet the mortgage book growth we set out to achieve in 2017.

However, unemployment remains at record low levels and, despite the first increase in Bank of England Base Rate in ten years, interest rates still remain low with any increases likely to be modest and over an extended period of time, so this should support a return to mortgage book growth. In fact, during the latter part of the year, we have seen an increase in activity and currently have a record pipeline that we expect to convert to lending in the near future.

### Building a Robust Sustainable Society

Despite this backdrop, I am pleased to report that we have once again posted a robust post-tax profit for the year of £1.6m (2016: £1.9m). Why is it important that we generate a profit each year? Fundamentally, profit is the only mechanism we have to increase our capital, which in turn allows us to both invest in developing and supporting the Society and providing the long term protection that ensures the Society remains sustainable. It is therefore necessary that

we offer consistent and fair rates for both borrowers and savers whilst operating a long-term sustainable business model. As custodians of your Society, the Board recognises this is a key responsibility and we remain committed to this approach.

### Investing in the Society's Infrastructure

We have continued to invest in the Society's infrastructure to ensure we can deliver the products and services you need, both now and into the future, as well as offering the expertise, quality and security of service that you rightly expect. As an example, during the year we have invested in our cyber security in terms of both physical and digital protection as well as bringing in the expertise and skills to continue to maintain and develop our cyber defences as the threat landscape evolves.

### Looking Forward

We receive regular feedback from our customers commenting on the very good levels of service we provide. However, we are alert to the changing ways our customers would like to interact with us and that we need to provide greater choice to allow our customers to deal with us in the way which best suits them. As a result, we are continuing to invest in the development of our digital offering and you can expect to see improvements during 2018. I would like to stress that, unlike a number of other financial institutions, this is not about forcing customers to use lower cost alternatives but rather to provide choice.

We remain committed to providing a personal service and treating all our members and customers as individuals. We believe that this is the essence of a modern locally-based mutual and that your Society will continue to support our customers and our community over the long term.

### Stephen Richardson

Chair  
15 March 2018

## Chief Executive's Review

*"We have developed our infrastructure to support growth."*



2017 has been a year of further progress and, against a backdrop of economic and political uncertainty, we have delivered solid performance and continued stability.

### Managing in Uncertain Times

We remain mindful of uncertainties in the market and recognise the overarching need for prudence in all mortgage lending. Our loans are all individually underwritten by an experienced team. Responsible lending and decision-making are key to our lending strategy and our desire to reduce the risk of future default remains at the top of our agenda.

We recognise that the competition for residential mortgage lending is intense. Following the Bank of England's decision to increase the base rate for the first time since July 2007, the Board took the decision to retain the Society's standard variable mortgage rate (SVR) at 4.19%. This is good news for our mortgage borrowers.

While I'm pleased we have made good progress in a number of areas, 2018 promises to be another challenging year to which we are well positioned to respond.

### Our Customer Focus

The Society is committed to offering consistent and fair rates for both borrowers and savers, whilst ensuring we operate a long-term sustainable business model. Our focus has remained on developing our mortgage proposition and we have launched a new product range that provides clarity around our offering.

We've also provided further focus on key account management for our brokers to help improve their customers' journey. This has been effective in increasing our mortgage pipeline, which currently is at the highest level in the Society's history. I remain confident that this will feed into increased mortgage growth in 2018.

We continue to offer good returns to our savers and have focused on existing customers for the past few years. We do not currently offer new accounts for corporates, preferring to give returns to our existing members.

I am delighted with all the positive feedback we have received from our customers during 2017. We are particularly pleased to have won the What Mortgage? 'Best Local Building Society Award', for an unprecedented third year running. These awards are voted for by consumers and industry professionals reflecting the views they have of the Society.

### People and Community

For me, supporting the local community is fundamental to the building society ethos. We 'give something back' to the areas where our customers and employees live and work by supporting local projects, undertaking fundraising activities, taking part in community events and offering sponsorship. The Society introduced a volunteering scheme during 2017, which offers every member of staff the opportunity to take two days paid leave to support community projects or local charities.

Finally, I would like to take this opportunity to thank all of our members, customers and professional partners for their support over the past year and would like to extend this thanks to all staff across the Society who have worked tremendously hard to provide the highest possible levels of service and to continue the development of the Society.

### Carl Astley

Chief Executive  
15 March 2018

## Your Board of Directors



### Stephen Richardson

#### Chair

Stephen joined the Society as a non-executive director in January 2014 and was appointed Chair in June 2016. He is a member of the Society's Remuneration & Nominations Committee.

Stephen brings a wealth of strategic leadership to the organisation and has over 35 years of management and leadership experience in financial services at Barclays, Flemings and the Bank of New York, where he was Chief Operating Officer for Europe.

He was Global Head of Wealth Management at the World Gold Council (trade body for global gold mining companies) covering China, India, Europe and the USA until mid-2013.

Stephen now has a range of non-executive and advisory/consulting roles.



### Judith Mortimer Sykes

#### Vice Chair

Judith joined the Society in October 2011, and was appointed Vice Chair in March 2014 and became Senior Independent Director in January 2016. She is the Chair of the Society's Remuneration & Nominations Committee and a member of the Risk Committee.

She is an experienced non-executive director with substantial and varied board experience of corporate governance, strategy and risk.

Judith has significant financial services experience which has encompassed corporate banking at Bank of America. She also has extensive experience of retail banking in the mutual sector including six years as Head of Lending Control at the Nationwide Building Society where she spent 18 years of her career.

## Your Board of Directors



### Carl Astley

#### Chief Executive

Carl joined the Society as Finance Manager in 2006 before joining the Board in 2010 as Finance Director. He was appointed as the Society's Chief Executive in February 2016.

Carl is a key driver of the Society's strategy and development and committed to ensuring Harpenden Building Society remains an independent, mutual building society, based on providing a personal customer experience. He values the contribution made by our teams and actively encourages engagement and development at all levels.

Carl started his career and qualified as a Chartered Accountant with Deloitte before moving to the Financial Reporting Team at UBS.



### Peter Baynham

#### Non-Executive Director

Peter joined the Society as a non-executive director in November 2014 and chairs the Society's Audit & Compliance Committee. He is also a member of the Risk Committee.

He is a Chartered Accountant and has previously held a number of senior positions in both financial services companies and other organisations. Until his retirement in 2011 he was, for over 10 years, a Partner in Mercer, the international consulting firm.

Peter holds a number of other non-executive positions including three other positions as Chairman of Audit and Risk Committees. He is a trustee of ABF The Soldiers' Charity.

## Your Board of Directors



### Ali Crossley-Mintern

#### Non-Executive Director

Ali joined the Society as a non-executive director in January 2015 and is a member of the Remuneration & Nominations Committee.

Ali is an experienced director with a proven track record of building and growing businesses in a variety of sectors including financial services, skincare and construction. She brings a substantial level of expertise to the board in the areas of marketing, commercial partnerships and strategic development.

Currently, Ali is Managing Director of Junction, part of the BGL Group and has previously held the position of Executive Director of McCarthy & Stone, Chief Operating Officer of Saga Financial Services and Marketing Director for Prudential plc.



### George McGrady

#### Finance Director

George joined the Society as Finance Director in May 2016 and joined the Board in January 2017.

George provides the Society with financial oversight and has been an active leader for the Society's strategic financial direction based on financial strength, sustainability and member value. His strong background means that he is also a key member of the leadership of the organisation.

He is a Chartered Accountant with a wealth of financial experience gained through extensive periods at a number of organisations including KPMG and, most recently, as Chief Financial Officer of Hornbuckle, the UK's largest independent pension administration provider. George has a strong background in the mutual sector having collectively spent 12 years with Nationwide and Lambeth building societies.

## Your Board of Directors



### Jill Robinson

#### Non-Executive Director

Jill joined the Society as a non-executive director in September 2016 and is a member of the Risk Committee and the Audit & Compliance Committee.

She has gained considerable experience as Operations and Finance Director within large multi-national financial services companies and has a proven track record of transforming operations for the benefit of customers to align with corporate strategy.

Jill has held several senior roles including Transformation Director for Prudential plc, Head of Customer Service Delivery for Mercer and, more recently, Finance and Outsourcing Director dealing with the sale of Marine and General Mutual.



### Paul Smith

#### Non-Executive Director

Paul joined the Society as a non-executive director in May 2011 and is the Chair of the Risk Committee. He is also a member of the Audit & Compliance Committee.

Paul has considerable non-executive experience within both the public sector and social housing sector including roles within the Department for Transport, HMRC, Ministry of Defence and the NHS.

Paul has significant experience from a finance career at Ford Motor Company including three years as Finance Director.



# Business Review 2017

## Strengthening our business for the future

Meeting our customers' changing needs.



## Protecting our customers

Safe, secure and here for the long term.



## Building our infrastructure

Supporting the business as it grows.



## Directors' Report

The directors have pleasure in presenting their 65th Annual Report and Accounts for the year ended 31 December 2017.

### Business Review

The Society has performed well against a backdrop of uncertainty in the UK marketplace. Ongoing Brexit negotiations, a snap UK General Election and the first Bank of England Base Rate rise in over a decade are some of the key events in 2017 that inevitably added pressure to the UK mortgage and savings markets.

Despite these challenges, the Society continued to focus on its core objective - providing a competitive mortgage range funded by retail savings, predominately through customers local to our branch network. This straight forward strategy has helped us navigate steadily through 2017 and we ended the year with relatively unchanged mortgage and savings book positions.

The Society strives to provide competitive interest rates for both mortgage and savings customers.

However, the Bank of England's Bank Base Rate (BBR) increase to 0.50% in November will have left some customers questioning why their mortgage or savings rates did not move as a result. The Society assesses various factors when considering rate changes, one of which is the BBR, but there are many others factors such as competitive pressure, funding requirements, liquidity position and growth expectations. The Society must also balance the competing needs of both mortgage and savings customers and take a longer term view of the Society's capital and financial strength. From a savings perspective, the Society's average interest rate continues to be competitive in the marketplace. Having said that, the market is fluid and the Society monitors the market closely for change.

During the year we continued to build on and improve the business' operational capability and capacity. We strengthened our support teams and introduced a marketing function. This function works closely with our Business Development team who provide dedicated support to mortgage intermediaries and is a key step in our journey to be a truly transparent, customer centric business.



## Directors' Report

### Key Performance Indicators

The Board and Executive monitor all aspects of the Society's financial performance on an ongoing basis. The key performance indicators (KPIs) used as measures are set out below and disclosed in more detail in the following pages:

#### Mortgage Asset Balances

2017	<b>£198.0m</b>
2016	£201.0m
2015	£198.1m
2014	£189.4m
2013	£194.4m

#### Total Assets

2017	<b>£314.7m</b>
2016	£316.9m
2015	£307.3m
2014	£301.6m
2013	£284.9m

#### Gross Capital as a percentage of Shares and Borrowings

2017	<b>8.89%</b>
2016	8.25%
2015	7.81%
2014	7.55%
2013	7.25%

#### Profit After Tax as a Percentage of Mean Total Assets

2017	<b>0.52%</b>
2016	0.60%
2015	0.33%
2014	0.52%
2013	0.43%

#### Liquid Assets as a Percentage of Shares and Borrowings

2017	<b>38.97%</b>
2016	38.13%
2015	36.85%
2014	38.50%
2013	32.86%

#### Share Balances

2017	<b>£282.4m</b>
2016	£285.6m
2015	£275.3m
2014	£267.5m
2013	£242.1m

#### Capital

2017	<b>£25.7m</b>
2016	£24.1m
2015	£22.2m
2014	£21.1m
2013	£19.2m

#### Free Capital as a percentage of Shares and Borrowings

2017	<b>7.68%</b>
2016	7.04%
2015	6.56%
2014	6.22%
2013	6.17%

#### Management Expenses as a Percentage of Mean Total Assets

2017	<b>1.62%</b>
2016	1.47%
2015	1.48%
2014	1.25%
2013	1.25%

## Directors' Report (continued)

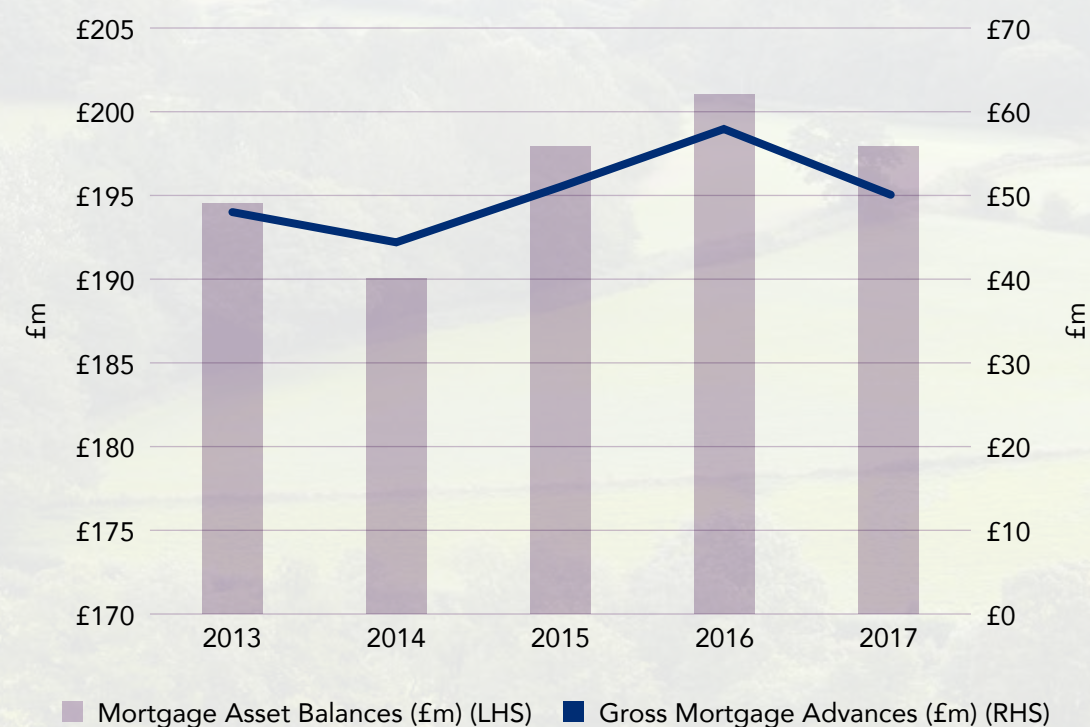
### Mortgage Asset Balances

The provision of a competitive mortgage range funded by retail savings, predominantly through customers local to our branch network remains the key objective of the Society. The Society continues to lead the way in finding pragmatic solutions to complex mortgage lending requirements and has built a reputation for expertise and service excellence in this specialist part of the market. We continue to offer an individual approach to underwriting and take the time to understand borrowers' circumstances and assess the affordability of each mortgage in a prudent and sensible manner.

At £50.3m, advances to new and existing borrowers in 2017 were below both target and last year's performance (2016: £58.8m). Redemption levels were also lower than 2016 and the combined effect resulted in mortgage balances reducing by £3.0m. This reversed the 2016 increase in the mortgage book of £2.9m.

An element of the decrease is due to our managed reduction of the non-residential book which fell in the year by £2.8m (2016: £2.0m). Excluding this impact, our core mortgage book size remains unchanged from the prior year.

The Building Societies Association recently released figures highlighting that, despite the sector performing well, new mortgage approvals fell 1% and gross lending fell 3%.





## Directors' Report (continued)

At 31 December 2017, there were no mortgage accounts that were 12 months or more in arrears. This compares to one account at 31 December 2016, where the value of arrears was £17k and the capital balance was £325k. The Society had mortgage arrears balances greater than 3 months old at 31 December 2017 of 0.32% (2016: 0.68%), compared to a *UK Finance* industry average of 0.84% (2016: 0.94%). In addition, at 31 December 2017 the Society had no properties in possession (2016: none).

The Society may consider offering forbearance to mortgage borrowers who experience temporary payment difficulties as a result of serious illness, a change in employment circumstances or a significant life event. Arrangements considered include payment holidays and change in payment basis from repayment to interest only. All arrangements are temporary and are regularly reviewed. At 31 December 2017, the Society offered such forbearance to 7 borrowers (2016: 4), representing a total mortgage balance of £0.6m (2016: £0.7m). One of these cases was in arrears (2016: 1), the value of arrears was £1k (2016: £1k) and the capital balance was £26k (2016: £77k). These loans are considered within the Society's individual and collective mortgage provisioning modelling as described below.

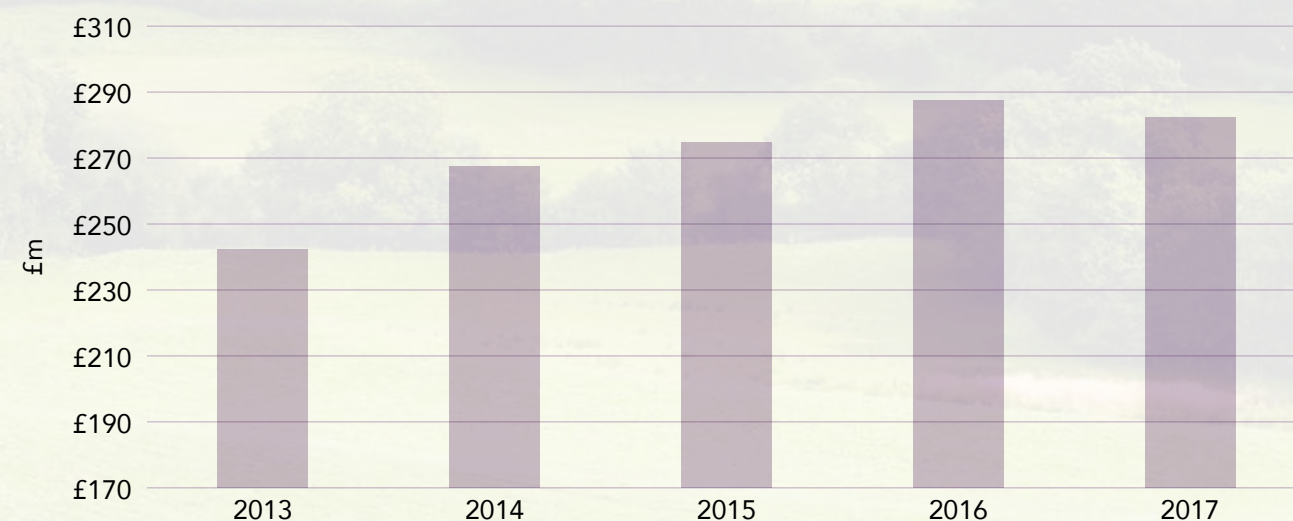
Individual provisions are made for loans and advances on a case-by-case basis to cover anticipated losses in respect of all accounts that have been identified as impaired. Anticipated losses on such accounts are calculated as the difference between the estimated current achievable market value of the security and the outstanding loan balance, after making appropriate allowance for costs.

A collective mortgage provision is made against mortgage advances which have not been specifically identified as impaired but where general experience and market conditions may indicate that losses may ultimately be incurred.

### Share Balances

The Society strives to provide competitive interest rates in a sustained low interest rate environment. The Bank of England increased the Bank Base Rate to 0.50%. This was the first increase in over 10 years, albeit only reversing the previous year's rate reduction. The Society elected to hold interest rates throughout 2017 and continues to maintain a competitive average savings rate.

The Society aims to maintain a stable and sustainable funding base that meets the Society's lending requirements through the provision of straight forward products that are consistently priced for all customers. The share balance reduced by 1.1% (2016: increase 3.7%) to £282.4m at 31 December 2017 (2016: £285.6m).

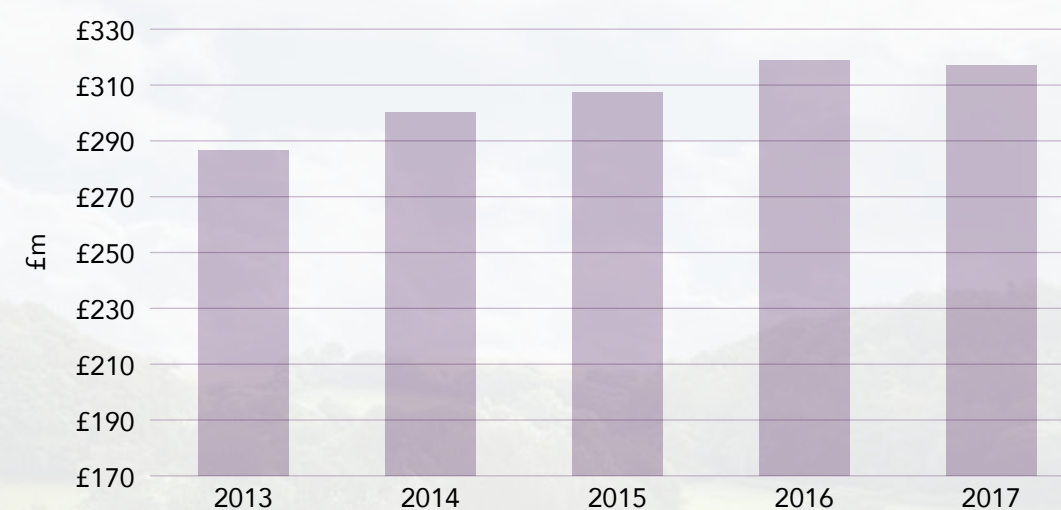


## Directors' Report (continued)

### Total Assets

The Board considers that long term balance sheet growth underpinned by increasing capital reserves improves the Society's strength and stability. However, the Board is cognisant that the Society has an elevated liquid asset position. Therefore in the short term the Board recognises that the overall asset size can decrease, utilising this excess liquidity, without impacting the Society's long term objectives.

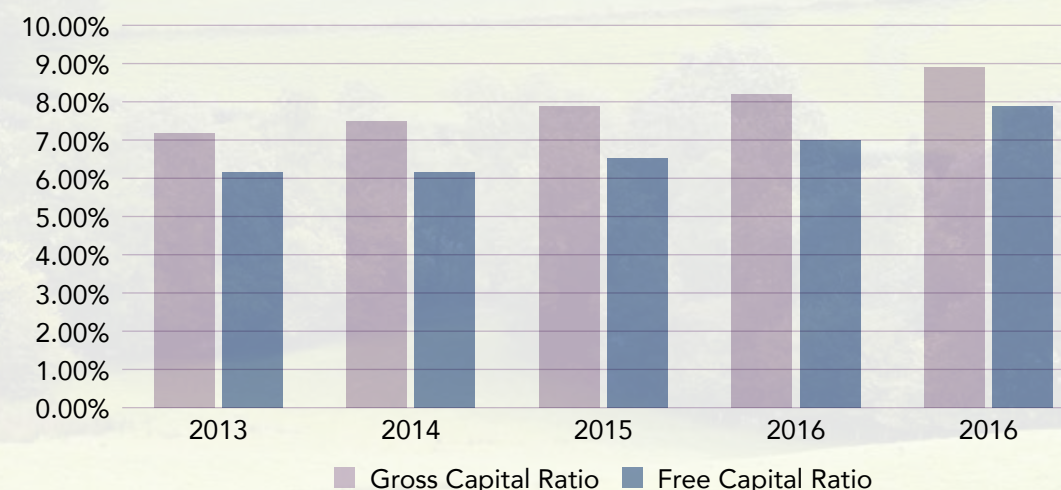
Total assets decreased by £2.2m (2016: increase £9.6m) to £314.7m (2016: £316.9m) at 31 December 2017, a decrease of 0.7% (2016: increase 3.1%).



### Capital

The Society generates capital to protect against risk and provide long-term security for customers and the Gross and Free Capital ratios are monitored accordingly. These ratios are defined in the Annual Business Statement on page 76.

The Society's capital ratios have increased in 2017, thereby improving the underlying financial strength of the Society.





## Directors' Report (continued)

### Profit After Tax as a Percentage of Mean Total Assets

Accumulated profit after tax is the only currently available source of additional capital for the Society and sufficient profit must be made to ensure its ongoing financial strength. In 2017 profit after tax was £1.6m compared to £1.9m in 2016. The Society's overall margin and profitability are robust and ensure that future growth in lending can be supported. This has been impacted in recent years by reduced returns on the Society's treasury investments as a result of the low Bank of England base rate.

### Management Expenses as a Percentage of Mean Total Assets

This ratio is monitored as it shows how efficiently the assets of the Society are used. The ratio has increased during the year to 1.62% (2016: 1.47%). The increase is due to upward pressure on costs from inflationary pressures, particularly with a significant element of management expenses relating to staff costs, the increasing infrastructure, particularly reflecting improvements to cyber security, risk management, as well as compliance and regulatory costs. The Society continues to invest in the business to support longer term strategic objectives.

### Liquid Assets as a Percentage of Shares and Borrowings

Liquidity ratios are monitored to ensure that they remain within Board approved limits and that adequate cash is held to meet liabilities as they fall due. In 2017, liquid assets increased by £1.0m to £112.3m (2016: £111.3m).

As noted above, the Society considers it has had an elevated liquidity position over recent years. As such, action has been taken to address share inflows and reduce liquidity. These actions will continue through 2018 to reduce liquidity levels back to longer-term expectations.

### Financial Risk Management Objectives and Policies

The Society has a formal structure for managing risk including establishing risk limits, reporting lines, mandates and other control procedures. This structure is reviewed regularly by the Board. Full details of the Society's approach to financial risk management and the key risks faced are given in note 26 to the accounts.

### Principal Risks and Uncertainties

The Society has a formal risk management structure that includes its Internal Capital Adequacy Assessment Process (ICAAP), Internal Liquidity Adequacy Assessment Process (ILAAP), policy statements, exposure limits, mandates and reporting lines together with an active and regular risk review process to mitigate risks.

Disclosure of the adequacy of the Society's capital, including Total Capital Requirement, is made in a document called Pillar 3 Disclosures. This document is available on our website; [www.harpendenbs.co.uk](http://www.harpendenbs.co.uk). The principal risks arising from the Society's activities, and the Board approved policies and procedures put in place to manage them, are described below.

### Credit Risk

The Society is exposed to credit risk in respect of either mortgage customers or treasury counterparties being unable to meet their obligations as they become due. All loan applications are assessed with reference to the Society's lending policy and lending mandates are strictly controlled. The Lending Policy is regularly reviewed by the Operational and Conduct Committee and approved by the Risk Committee on an annual basis. The Society does not take a 'tick-box' approach to lending, rather, the Society ensures that the unique position and inherent risks of each application received are fully understood and assessed.

## Directors' Report (continued)

The Liquidity Policy includes limits on credit exposures to individuals and groups of counterparties driven by credit ratings and an internal due diligence process. Whilst credit ratings can provide an indication of the creditworthiness of a counterparty, the Society supplements this information with market knowledge to generate a more complete view as part of its decision making process.

### Liquidity Risk

Liquidity risk is the risk of being unable to meet demands and commitments to provide funds to customers and other third parties. The Society's policy is to maintain sufficient funds in a liquid form at all times to ensure that the Society can cover all fluctuations in funding, retain full public confidence in the solvency of the Society and to enable the Society to meet its financial obligations. This is achieved through maintaining a prudent level and sensible mix of liquid assets and through control of the growth of the business to provide flexibility in the management of liquidity. Stress tests are carried out regularly to confirm that the Society can withstand normal and abnormal cash outflows. The Liquidity Policy is regularly reviewed and approved by the Risk Committee.

### Interest Rate Risk and Basis Risk

This is the risk of mismatches between the dates on which interest receivable on assets and interest payable on liabilities are reset to market rates. This also assesses the basis on which interest is payable and receivable, impacting on profitability and the value of the Society's assets and liabilities.

The Society manages this exposure continually by matching the maturity dates of assets and liabilities in line with its Financial Risk Management Policy, which is regularly reviewed and approved by the Board of Directors. A detailed analysis of the Society's interest rate sensitivity at 31 December 2017 and 2016 can be found in note 26 on pages 69 to 71.

### Operational Risk

Operational risk is the risk of loss arising from inadequate or failed internal processes or systems, human error or external events. The Society has controls in place which are designed to mitigate these risks. The Risk Committee is responsible for assessing the effectiveness of the risk management processes and the system of inspection and control.

### Cyber Risk

This is the risk that a cyber attack results in financial loss, loss of data, business disruption or damage to the reputation of the Society, due to the failure of its information technology systems.

Cyber risk is a key component of Operational Resilience and the Society has established a high importance Cyber Resilience Programme under the auspices of the Board of Directors, to deal with the threat of this risk. The Society has employed specialist resources to monitor, test, maintain and continuously improve the effectiveness of the programme.



## Directors' Report (continued)

### Conduct Risk

This is the risk arising from the Society's conduct in its direct relationship with retail customers such that the customer may be treated unfairly or that the Society may deliver an inappropriate outcome. Customer service and outcomes have always been at the heart of decision making and product design at the Society and is represented in the first of its core values. The Society continues to develop its approach to ensure that products and services provide fair customer outcomes and operate as customers would expect.

### Financial Services Compensation Scheme (FSCS) Risk

In common with all regulated UK deposit takers, the Society pays levies to the FSCS to enable claims to be met. The possibility therefore exists that the Society may be required to pay a higher level of levies if claims increase. A full explanation of this risk can be found in note 24 on page 62.

### Regulatory Risk

This is the risk that the volume and complexity of regulatory issues may impact the Society's ability to compete or the Society breaches a regulatory requirement. The Society has policies and procedures in place to ensure compliance with the regulations and the Board monitors regulatory changes to ensure the Society continues to meet all of its regulatory requirements.

### Directors

The following persons were directors of the Society during 2017:

S. J. Richardson (Chair)  
C. D. Astley (Chief Executive)  
P. F. Baynham  
A. V. Crossley-Mintern  
G. McGrady (appointed 1 January 2017)  
J. Mortimer Sykes (Vice Chair and Senior Independent Director)  
J. Robinson  
P. V. Smith

### Other Matters

#### Creditor Payment Policy

The Society's policy concerning the payment of its trade creditors for the next financial year is to pay in accordance with agreed terms where invoices are submitted for products or services which have conformed to requirements specified by the Society. Amounts due to the relevant creditors of the Society are paid on average within fourteen days of receipt of invoice (2016: fifteen days).

#### Charitable and Political Donations

The Society continues to operate the HBS Hertfordshire Community Foundation Trust. The balance in this fund at 31 December 2017 was £438k (2016: £403k). Additionally, funds in the HBS Charitable Trust, held at the Charities Aid Foundation to be used for the benefit of the community and local charities nominated by the Society, total £71k as at 31 December 2017 (2016: £47k). During the year, £22k was donated through this foundation.

## Directors' Report (continued)

Charitable donations during the year amounted to £2k (2016: £43k). The incentive of a charitable contribution of £1 for each member vote at the Annual General Meeting in April 2017 produced £1,729, which was donated to The Children's Society.

The Directors confirm that no activities have been carried out during the year, which are outside the powers of the Society. No political donations have been made during 2017 (2016: £nil).

### Events Since The Year End

There have been no post Balance Sheet events that would have a material effect on the financial position of the Society.

### Going Concern

The Directors have prepared forecasts of the Society's capital, financial and liquidity position for the period ending 12 months from the date of approval of these financial statements. The Directors have also prepared forecasts to consider the effect on the Society's business, financial position, capital and liquidity of operating under stressed, but plausible, conditions. The Directors are satisfied that the Society has adequate resources to continue in business for the foreseeable future. For this reason they continue to adopt the going concern basis in preparing the annual accounts.

### Auditor

Our auditor, KPMG LLP, has expressed its willingness to continue in office and, in accordance with Section 77 of the Building Societies Act 1986, a resolution for its re-appointment will be proposed at the Annual General Meeting.

### Country-by-Country Reporting

The country-by-country reporting requirements can be found in note 30 on page 74. The purpose of this reporting is to provide clarity on the source of the Society's income and the location of its operations.

### Acknowledgements

The Directors wish to record their appreciation to the management and staff, as well as all our members, customers and professional partners for their continued support.

On behalf of the Board of Directors

### Carl Astley

Director and Chief Executive  
15 March 2018



## Corporate Governance Report

In April 2016 the Financial Reporting Council updated the UK Corporate Governance Code which applies to companies listed on the London Stock Exchange. Whilst we are not required to follow the code, the Directors are committed to applying best practice in corporate governance. The Directors have therefore considered the codes recommendations and this report explains to customers our approach to corporate governance.

### Strategic Leadership

#### The Board

*Code Principle: Every company should be headed by an effective Board, which is collectively responsible for the long-term success of the Company.*

#### Board comment:

Your Board is committed to the principles of mutuality and good corporate governance. The Board meets regularly to review performance against strategic and operational objectives. In addition, the Board has the following general responsibilities:

- providing overall leadership of the Society, including setting its culture and values
- managing the business of the Society
- determining the nature and extent of the principal risks it is willing to take in achieving its strategic objectives
- monitoring the key risks in the business model through appropriate management information
- oversight of governance, delegating responsibility to Board Committees, as it sees fit
- maintain proper accounting records which are established, documented and audited

The Board establishes and monitors the high level principles and strategic aims of the Society and takes decisions on specific matters such as major investments and capital purchases. The Non-Executive Directors have the opportunity to meet without Executive Directors present. All Directors have an opportunity to meet without the Chair present at least once a year.

All Board members have the benefit of appropriate liability insurance at the Society's expense and have access to independent legal and other appropriate professional advice, if required.

The Board is effective because of its focus on strategy and risk management in an environment where constructive challenge is encouraged.

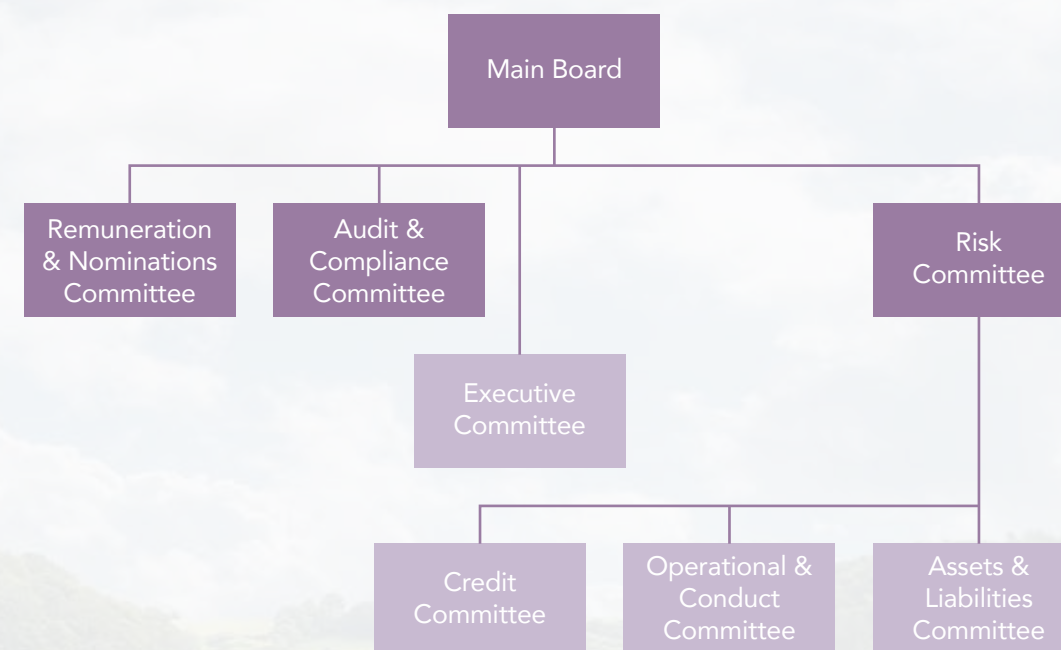
#### Board Committees

During 2017 the Board approved a restructuring of Board Committees. This resulted in the following changes:

- The separation of the Audit, Risk & Compliance Committee, resulting in an Audit & Compliance Committee and a Risk Committee
- The removal of Lending Policy, Conduct and Assets & Liabilities Committees. These now form part of other management committees

## Corporate Governance Report (continued)

The Board of Directors now has three committees (Risk, Audit & Compliance and Remunerations & Nominations) to help it discharge its duties at the reporting date:



The Executive, Credit, Operational & Conduct and Assets & Liabilities Committees are management committees and report to either the Board or Risk Committee.

The Board of Directors determines the responsibilities and composition of the Board Committees, which are authorised to make decisions within agreed parameters and/ or make recommendations to the full Board of Directors as appropriate.

The terms of reference for the following committees can be obtained by writing to the Secretary at the Society's Head Office.

#### Risk Committee

The committee is responsible for recommending to the Board the Society's risk appetite. It ensures that an appropriate risk management framework and underlying policies are in place and reviews the adequacy of the Society's risk reporting, including the Society's Internal Capital Adequacy Assessment Process and Internal Liquidity Adequacy Assessment Process.

It has oversight of the Society's Credit Risk, Operational & Conduct Risk and Assets & Liabilities Management Committees. Reports from the management committees are provided on a regular basis for review and action.

The Committee comprises four Non-Executive Directors and meets quarterly. The Chief Executive, Finance Director and Head of Treasury & Risk are normally invited to attend all, or part, of the meetings, but they are not members of the Committee.

#### Remuneration & Nominations Committee

This committee is responsible for recommending the appointment and remuneration of Non-Executive Directors as well as the appointment, terms of employment and remuneration of Executive Directors.



Corporate Governance Report (continued)

Directors’ remuneration is benchmarked annually against peers both within and outside the building society sector and the local area, taking Society performance into account.

The Committee comprises three Non-Executive Directors and meets as required but at least twice a year. The Chief Executive and Finance Director are normally invited to attend but they are not members of the Committee.

No member is involved in setting their own remuneration and the remuneration of all Directors is agreed by the full Board.

The Directors’ Remuneration Report is included on page 32.

Audit & Compliance Committee

The Committee is responsible for reviewing the integrity of financial statements, providing appropriate oversight of financial reporting, the effectiveness of internal controls and compliance. It considers and recommends the appointment of the internal and external auditors and monitors their effectiveness and independence.

The Committee comprises three non-executive directors. The Chief Executive and Finance Director are normally invited to attend but they are not members of the Committee.

It meets quarterly with both the Society’s Internal and External Auditors in attendance.

Attendance of Board and Board Committees

All Directors make the necessary time commitment required to prepare for and attend the scheduled Board and Board Committee meetings. The table below shows the number of meetings each director attended and the total number of meetings the director was eligible to attend.

Name	Ongoing Committees				Discontinued Committees		
	Board <sup>1</sup>	Risk	Remuneration & Nominations	Audit & Compliance	Lending Policy	Conduct	Assets & Liabilities
S. J. Richardson	8 of 9*	-	4 of 4	-	-	3 of 3	-
C. D. Astley	9 of 9	-	-	-	3 of 3	2 of 3	2 of 3
P. F. Baynham	9 of 9	5 of 5	-	5 of 5*	3 of 3	-	3 of 3*
A. V. Crossley-Mintern	8 of 9	-	3 of 4	-	-	2 of 3*	-
G. McGrady	9 of 9	-	-	-	3 of 3	-	3 of 3
J. Mortimer Sykes	8 of 9	1 of 2	2 of 2*	-	3 of 3*	3 of 3	3 of 3
J. Robinson	8 of 9	4 of 5	1 of 2	4 of 5	3 of 3	-	3 of 3
P. V. Smith	8 of 9	5 of 5*	2 of 2	4 of 4	-	-	3 of 3

\* Indicates Chair of Board / Committee as at reporting date

<sup>1</sup> Includes two Board Strategy and Development days

Corporate Governance Report (continued)

Division of Responsibilities

*Code Principle: There should be a clear division of responsibilities at the head of the Company between the running of the Board and the executive responsibility for the running of the Company’s business. No one individual should have unfettered powers of decision.*

**Board comment:**

The offices of Chair and Chief Executive are distinct and held by different people. The role of each is set out in their letter of appointment or service agreement and job description.

The Chair is responsible for leading the Board, setting its agenda and ensuring its effectiveness. The Chief Executive is responsible for managing the Society’s business within the parameters set by the Board.

Chair

*Code Principle: The Chair is responsible for leadership of the Board and ensuring its effectiveness on all aspects of its role.*

**Board comment:**

The Chair and Vice Chair are elected by the Board annually. The Chair sets the direction and culture of the Board, facilitating effective contribution from Directors, maintaining constructive relations between Executive and Non-Executive Directors and ensuring that Directors receive accurate, timely and clear advice and information.

Non-Executive Directors

*Code Principle: As part of their role as members of a unitary board, Non-Executive Directors should constructively challenge and help develop proposals on strategy.*

**Board comment:**

The Non-Executive role at the Society requires understanding of the risks in the business; commercial leadership within a framework of prudent and effective risk management controls; providing an independent perspective, monitoring performance and resources; and developing, scrutinising, and constructively challenging strategic proposals, whilst supporting the executive management.

Judith Mortimer Sykes has been appointed as the Board’s Senior Independent Director (Judith is also the Vice Chair). As Senior Independent Director Judith leads the annual review of the Chair’s performance.

Effectiveness

The Composition of the Board

*Code Principle: The Board and its Committees should have the appropriate balance of skills, experience, independence and knowledge of the Company to enable them to discharge their respective duties and responsibilities effectively.*

**Board comment:**

The Board is comprised of two Executive and six Non-Executive Directors, providing a balance of skills and experience appropriate for the requirements of the business.



## Corporate Governance Report (continued)

All Non-Executive Directors are considered to be independent in character and judgement and free of any relationship or circumstance which are likely to affect, or could appear to affect, their judgement.

The Chair and Chief Executive are satisfied that the sound judgement and challenging approach of its independent Non-Executive Directors make a significant contribution to the Society.

### Appointments to the Board

*Code Principle: There should be a formal, rigorous and transparent procedure for the appointment of new Directors to the Board.*

**Board comment:**

On an annual basis the Remuneration & Nominations Committee reviews the balance of skills, aptitude and experience on the Board against the requirements of the Society.

Following an evaluation of the role and capabilities required for a particular appointment, new appointees to the Board are made on merit and against objective criteria. Candidates for non-executive directorship are identified in a variety of ways, including inviting applications from members, through professional search, press and online advertisements.

Eligible members of the Society have the right under the Society’s Rules to apply for election to the Board. All Directors must meet the regulatory fitness and propriety standards. The Remuneration & Nominations Committee leads the process and recommends a candidate. The Board decides whether to appoint the candidate.

Each Director must be approved by the PRA with consent from the FCA in order to fulfil their control function as a Director.

### Commitment

*Code Principle: All Directors should be able to allocate sufficient time to the company to discharge their responsibilities effectively.*

**Board comment:**

The Remuneration & Nominations Committee evaluates the ability of Directors to commit the time required for their role, prior to appointment. The formal appraisal process carried out by the Chair each year also assesses whether Directors have demonstrated this ability during the year. The attendance record during the year of Board and Committee members is set out on page 24.

### Development

*Code Principle: All Directors should receive induction on joining the Board and should regularly update and refresh their skills and knowledge.*

**Board comment:**

All new Directors undergo a formal and tailored induction prior to joining the Board. All training and development needs are reviewed annually.

## Corporate Governance Report (continued)

### Information and Support

*Code Principle: The Board should be supplied in a timely manner with information in a form and of a quality appropriate to enable it to discharge its duties.*

**Board comment:**

The Chair ensures that the Board receives accurate, clear and timely information sufficient to enable it to discharge its responsibilities. Directors are provided with a performance pack of information by senior management. The Secretary provides support on corporate governance matters and the Board has access to independent advice if required.

### Evaluation

*Code Principle: The Board should undertake a formal and rigorous annual evaluation of its own performance and that of its Committees and individual Directors.*

**Board comment:**

The performance and effectiveness of the Board and its committees is evaluated annually. Directors are evaluated by the Chair, taking into account the views of other Directors. The Chair’s review is led by the Senior Independent Director and is evaluated by the full Board.

### Re-election

*Code Principle: All Directors should be submitted for re-election at regular intervals, subject to continued satisfactory performance.*

**Board comment:**

The Rules of the Society require that all directors are submitted for election at the Annual General Meeting (AGM) following their first appointment to the Board and all directors are required to seek re-election at least every three years after first being elected. Any term lasting beyond nine years after election will be approved by the Board following due consideration and then only on the basis of annual re-election.

### Accountability

### Financial and Business Reporting

*Code Principle: The Board should present a fair, balanced and understandable assessment of the Company’s position and prospects.*

**Board comment:**

The responsibilities of the Directors in relation to the preparation of the Society’s accounts and a statement that the Society’s business is a going concern are included within the Directors’ Report on pages 12 to 21.

The Audit & Compliance Committee considers a wider range of issues in relation to the financial statements. During the year, the Committee considered significant areas where management judgement and estimates were required during the preparation of these financial statements. These areas are considered on page 30.



## Corporate Governance Report (continued)

### Risk Management and Internal Control

*Code Principle: The Board is responsible for determining the nature and extent of the significant risks it is willing to take in achieving its strategic objectives. The Board should maintain sound risk management and internal control systems.*

**Board comment:**

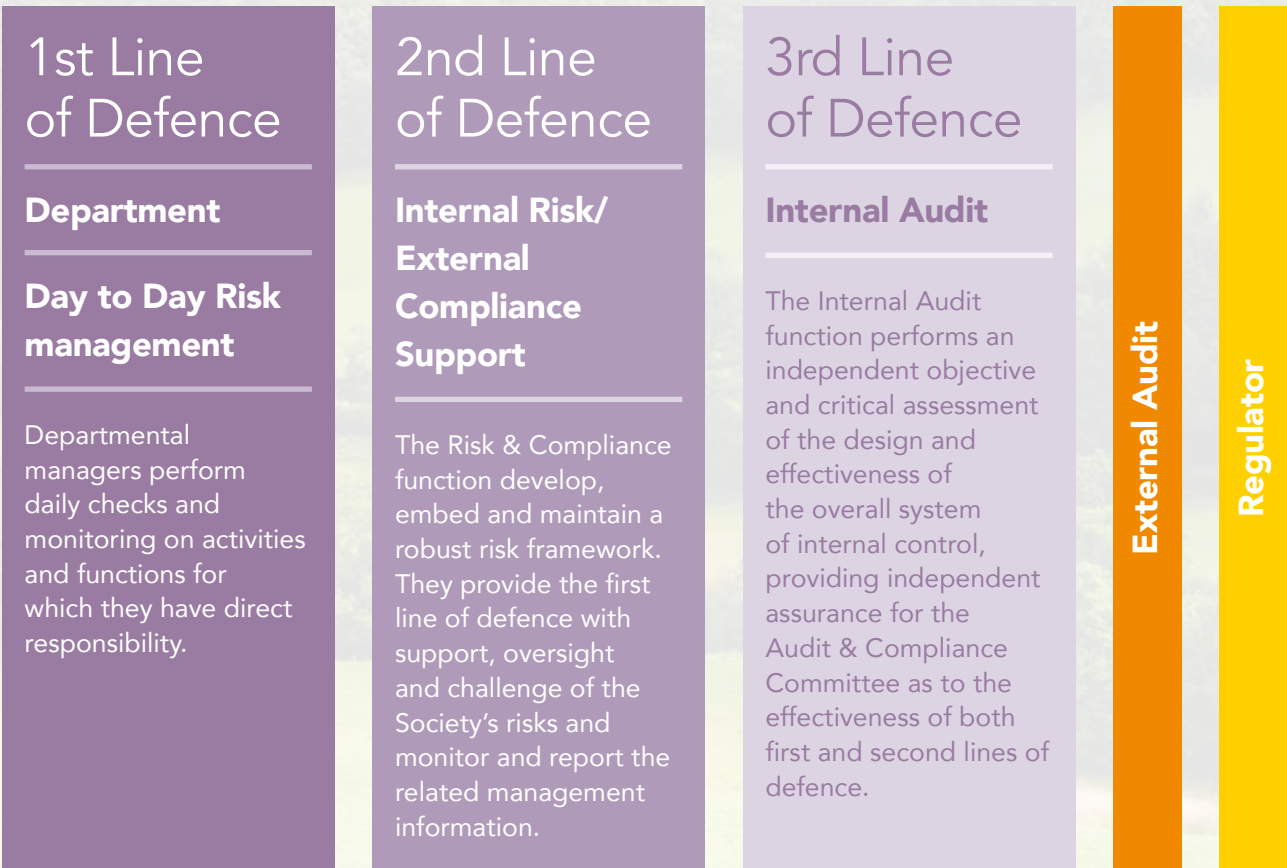
The Board is responsible for determining strategies for risk management and control of the Society. Senior management are responsible for designing, operating and monitoring risk management and internal control processes. The Risk Committee, on behalf of the Board, is responsible for reviewing the adequacy of these processes.

The Society has a strong compliance culture which is embraced by all staff. The system of internal control includes physical controls, authorisation limits and segregation of duties. There is an ongoing process for identifying, evaluating and managing the risks faced by the Society.

The Board has ultimate responsibility for ensuring the effectiveness of the Society’s systems of risk management and internal control. Following review by the Risk Committee, it is satisfied that the Society’s systems are effective and meet the requirements of the Code as far as it is relevant.

### Three Lines of Defence Model

The Society operates a three lines of defence model to manage risk and controls across the business.



## Corporate Governance Report (continued)

### 1) First Line of Defence

The first line is operated by the Society’s management team which, through the implementation of the Risk Management Framework, identifies, assesses, mitigates and monitors those risks to which the Society is exposed. The Society’s Senior Management Team has day-to-day responsibility for the management and control of risk relating to their area of operation.

### 2) Second Line of Defence

The second line of defence is achieved through the Society’s risk and compliance activities. These activities are undertaken by the Risk Team and Compliance Function. The second line provides the policies, frameworks and support to enable risk and compliance to be managed in the first line, conducts monitoring to judge how effectively they are undertaking it, and helps ensure consistency of the measurement of risk.

### 3) Third Line of Defence

The third line of defence is provided by Internal Audit. The Society’s Internal Audit function is outsourced under specific terms of reference and provides independent objective assurance that these control processes and systems are appropriate and applied effectively.

Sitting outside the risk management processes of the first two lines of defence, its main roles are to ensure that the first two lines are operating effectively and to advise on how they could be improved.

Internal audit is directed by, and reports to, the Audit & Compliance Committee. It provides an evaluation, through a risk-based approach, on the effectiveness of governance, risk management, and internal control across the Society. It can also give assurance to the Society’s regulators and external auditors that appropriate controls and processes are in place and are operating effectively.

### Audit & Compliance Committee and Auditors

*Code Principle: The Board should establish formal and transparent arrangements for considering how they should apply the corporate reporting, risk management and internal control principles and for maintaining an appropriate relationship with the Company’s auditors.*

**Board comment:**

The Board has an Audit & Compliance Committee which comprises three Non-Executive Directors. Other Non-Executive Directors and members of management may attend meetings of the Committee at their discretion.

The Board is satisfied that all members of the Committee have recent and relevant financial experience. This Committee reviews the financial statements, the effectiveness of internal controls and the performance of both Internal and External Auditors and it meets at least four times a year.



## Corporate Governance Report (continued)

The Committee excludes all Executives from part of its meetings and the Committee meets periodically with only the External Auditor and only the Internal Auditors. Minutes of the Committee’s meetings are distributed to all Board members and the Chair of the Committee reports to the Board at each subsequent meeting. The Committee considers the objectivity and independence of the External Auditor and decides the policy for non-audit fees.

### Estimates and Judgements

During the year, the Committee considered significant areas where management judgement and estimates were required during the preparation of these financial statements. These areas are considered below.

#### Loan loss provisioning

The Society estimates the level of mortgage loss provision required based on historic default and loss experience. The Committee examined and challenged the assumptions included within the Society’s provisioning model and is satisfied with the approach and level of provisions made for the year.

#### Effective Interest Rate

Interest income and expense are recognised in profit and loss using the effective interest method. This requires the Society to estimate the average lives of mortgage products and future cash flows. The Committee has examined the approach taken and is satisfied with the estimates modelled.

#### Financial Services Compensation Scheme Levy (FSCS) and other provisions

The Society estimates the FSCS provision, and other provisions as appropriate, using information available at the reporting date. The Committee reviewed and challenged the estimates and assumptions made by management and is satisfied with the approach and levels of provisions included.

### Remuneration

The Directors’ Remuneration Report on page 32 explains how the Society complies with the Code’s Principles relating to remuneration.

### Relations with members

#### Dialogue with Shareholders

*Code Principle: There should be a dialogue with shareholders based on the mutual understanding of objectives. The Board as a whole has responsibility for ensuring that a satisfactory dialogue with shareholders takes place.*

#### Board comment:

As a mutual organisation, the Society’s membership consists of individuals who are also the Society’s customers. The Society is committed to open communication with customers and welcomes views at the Branches and online.

## Corporate Governance Report (continued)

### Constructive Use of the AGM

*Code Principle: The Board should use the AGM to communicate with investors and to encourage their participation.*

#### Board comment:

Each year the Society sends details of the AGM to all members who are eligible to vote. Members are sent voting forms and are encouraged to vote online, by post, by proxy or in person at the AGM.

All proxy votes are counted under independent scrutiny.

A vote is called in relation to each resolution at the AGM and all valid proxy votes cast (excluding abstentions) are included in the published results of voting.

All members of the Board are present at the AGM each year (unless their absence is unavoidable) and the Chairs of the Audit & Compliance, Risk and Remuneration & Nominations Committees are therefore available to answer questions.

On behalf of the Board of Directors

### Stephen Richardson

Chair  
15 March 2018



## Directors' Remuneration Report

The purpose of this report is to explain how the Society complies with the principles relating to remuneration in the UK Corporate Governance Code April 2016. The Society has adopted a Remuneration Policy which describes how the Society complies with the FCA's Remuneration Code. The remuneration of the individual Directors is detailed in note 7 on page 52.

### The Level and Components of Remuneration

*Code Principle: Executive directors' remuneration should be designed to promote the long-term success of the company. Performance-related elements should be transparent, stretching and rigorously applied.*

Board comment: The Remuneration Policy is designed to attract, retain and encourage high calibre executives to manage and develop business for the Society. Basic salaries are reviewed annually by reference to jobs carrying similar responsibilities in comparable organisations and in the light of market conditions generally.

### Executive Director Emoluments

The remuneration for Executive Directors is detailed in note 7 on page 52. Total remuneration includes basic salary, performance related pay bonus, benefits and pension.

a) Basic Salary - takes into account duties, responsibilities, performance and levels for comparable positions in other organisations.

b) Bonus – an annual performance-related pay scheme was introduced in 2017. This is linked to the achievement of the Society's objectives including customer satisfaction, financial performance and staff engagement. This is reviewed by the Remuneration & Nominations Committee annually to ensure the measures are appropriate. The bonus payment is not pensionable and the scheme was designed to deliver a maximum award of 15% of basic salary. The Society does not operate a long-term incentive scheme.

c) Pension - the Executive Directors have defined contribution pension plans, to which the Society and employee both contribute. The Society makes a contribution of 10% of salary.

d) Benefits – the Executive Directors are entitled to a car allowance, family private medical insurance and Death-in-Service at the rate of three times annual salary.

e) Contractual Terms - Mr C. Astley is employed on a Service Contract dated 17 October 2016, terminable by the Society or by the individual on six months' notice. Mr G. McGrady is employed on a Service Contract dated 3 January 2017, terminable by the Society or by the individual on six months' notice.

### Non-Executive Director Emoluments

Fees are based on comparable data from similar financial service organisations and are reviewed annually. Non-Executive Directors do not qualify for a pension or a bonus but do qualify for Death-in-Service benefit at the rate of three times annual fees. Performance of individual Directors is assessed by the Chair and their fellow Board members. The Chair is assessed by all members of the Board.

### The Procedure for Determining Remuneration

*Code Principle: There should be a formal and transparent procedure for developing policy on Executive remuneration and for fixing the remuneration packages of individual Directors. No Director should be involved in deciding his or her own remuneration.*

Board comment: The Remuneration & Nominations Committee reviews the Society's Remuneration Policy annually. The Committee consists of three Non-Executive Directors, one of whom chairs the Committee. The Executive Directors attend by invitation but take no part in the discussion of their own salary. The Committee reviews Directors' remuneration annually using data from comparable organisations, and takes advice from external consultants when appropriate.

### Judith Mortimer Sykes

Chair of Remuneration & Nominations Committee  
15 March 2018

## Directors' Responsibilities in Respect of the Annual Report, the Annual Business Statement, the Directors' Report and the Annual Accounts

The Directors are responsible for preparing the Annual Report, Annual Business Statement, Directors' Report and the annual accounts in accordance with applicable law and regulations.

The Building Societies Act 1986 ("the Act") requires the directors to prepare the Society's annual accounts for each financial year. Under that law they have elected to prepare the Society's annual accounts in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 102 the Financial Reporting Standard applicable in the UK and Republic of Ireland.

The annual accounts are required by law to give a true and fair view of the state of affairs of the Society as at the end of the financial year and of the income and expenditure of the Society for the financial year.

In preparing these annual accounts, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the annual accounts;
- assess the Society's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- Use the going concern basis of accounting unless they either intend to liquidate the Society or to cease operations, or have no realistic alternative but to do so.

In addition to the accounts the Act requires the Directors to prepare, for each financial year, an Annual Business Statement and a Directors' Report, each containing prescribed information relating to the business of the Society.

## Directors' Responsibilities for Accounting Records and Internal Controls

The Directors are responsible for ensuring that the Society:

- keeps proper accounting records that disclose with reasonable accuracy at any time the financial position of the Society, in accordance with the Act;
- takes reasonable care to establish, maintain, document and review such systems and controls as are appropriate to its business in accordance with the rules made by the Financial Conduct Authority and Prudential Regulation Authority under the Financial Services and Markets Act 2000.

The Directors are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Society and to prevent and detect fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Society's website. Legislation in the UK governing the preparation and dissemination of annual accounts may differ from legislation in other jurisdictions.



## Independent Auditor's Report to the Members of Harpenden Building Society



### 1. Our opinion is unmodified

We have audited the Society annual accounts of Harpenden Building Society for the year ended 31 December 2017 which comprise the Society statement of comprehensive income, statement of financial position, statement of changes in members' interests, cash flow statement and the related notes, including the accounting policies in note 1.

*In our opinion the annual report:*

- give a true and fair view of the state of affairs of the Society as at 31 December 2017 and of the income and expenditure of the Society for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland; and
- have been prepared in accordance with the requirements of the Building Societies Act 1986 and regulations made under it.

*Basis for opinion*

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion. Our audit opinion is consistent with our report to the audit committee.

We were appointed as auditor by the members in April 2011. The period of total uninterrupted engagement is for the 7 financial years ended 31 December 2017.

We have fulfilled our ethical responsibilities under, and we remain independent of the Society in accordance with, UK ethical requirements including the FRC Ethical Standard applicable to public interest entities. No non-audit services prohibited by that standard were provided.

£81k (2016: £164k) 4% (2016: 7%) of Profit before tax	
<b>Materiality:</b> Society annual accounts as a whole	£81k (2016: £164k) 4% (2016: 7%) of Society Profit before tax
<b>Risks of material misstatement</b>	vs 2016
<b>Recurring risks</b> Revenue Recognition Impairment of loans and advances to customers	◀ ▶ ◀ ▶

### 2. Key audit matters: our assessment of risks of material misstatement

Key audit matters are those matters that, in our professional judgment, were of most significance in the audit of the annual accounts and include the most significant assessed risks of material misstatement (whether or not due to fraud) identified by us, including those which had the greatest effect on: the overall audit strategy; the allocation of resources in the audit; and directing the efforts of the engagement team. We summarise below the key audit matters which have not changed from prior year, in increasing order of audit significance, in arriving at our audit opinion above, together with our key audit procedures to address those matters and, as required for public interest entities, our results from those procedures. These matters were addressed, and our results are based on procedures undertaken, in the context of, and solely for the purpose of, our audit of the annual accounts as a whole, and in forming our opinion thereon, and consequently are incidental to that opinion, and we do not provide a separate opinion on these matters.

## Independent Auditor's Report to the Members of Harpenden Building Society (continued)

Key Audit Matter	The Risk	Our Response
<b>Impairment of loans and advances to customers</b> £468k, (2016: £320k) Refer to note 1.5 (accounting policies), note 1.11 (accounting estimates and judgments) and notes 14 and 26 (financial disclosures).	<b>Subjective estimate:</b> Individual impairment provisions cover loans specifically identified as impaired and a collective impairment provision is held for all other loans where impairments are incurred but not yet specifically identified.  The Directors assess individual impairments by reference to loans that have suffered significant financial difficulty of the borrower. Loans that have current or subjective arrears, are subject to forbearance arrangements or other identified factors affecting ability to pay.  The collective impairment provision is derived from a model that uses a combination of the Society's historical experience, and due to the Society's limited loss experience, external data, adjusted for current conditions. In particular, judgement is required on the key assumptions of probability of default and forced sale discounts against collateral.  The impairment model is most sensitive to movements in the house price index (HPI).	<b>Our procedures included:</b> <ul style="list-style-type: none"> <li>• <b>Tests of control:</b> We tested the key controls over the monitoring and reporting of credit risk for identified impaired loans.</li> <li>• <b>Tests of detail:</b> We identified a selection of loans by filtering data from loan book reports and examined accounts with higher loan to value (LTVs) to identify individual loans which may have unidentified impairments.            We tested the provision attached to these loans by reference to relevant supporting information such as the core loan system in addition to other items such as collateral valuations to challenge the completeness and accuracy of the Society's individual impairment provision estimate.</li> <li>• <b>Historical comparison:</b> We critically assessed the Society's level of provision against our understanding and knowledge of the Society's historical experience.</li> <li>• <b>Sensitivity analysis:</b> We assessed the provision model for its sensitivity to changes in the key assumptions of probability of default, house price index and forced sale discount by performing stress testing to help us assess the reasonableness of the assumptions and identify areas of potential additional focus.</li> <li>• <b>Benchmarking:</b> We compared the key assumptions used in the impairment provision model, being forced sale discount, with those applied at peer organisations. We compared key metrics, including arrears trends and provision coverage with those of comparable lenders and challenged these using our knowledge of recent impairment experience in the industry.</li> <li>• <b>Assessing transparency:</b> We assessed the adequacy of the Society's disclosures in respect of the degree of estimation involved in arriving at the provision.</li> </ul> <b>Our results:</b> We found the resulting estimate of impairment of loans and advances to customers to be acceptable (2016: acceptable).



## Independent Auditor’s Report to the Members of Harpenden Building Society (continued)

Key Audit Matter	The Risk	Our Response
<b>Income Recognition (effective interest rate)</b> EIR Income £8,945k, (2016: £9,277k) Refer to note 1.2 accounting policy and note 1.11 accounting estimates.	<b>Subjective Estimate:</b>  Using a spreadsheet model, interest earned and fees incurred on loans are recognised using the effective interest rate ('EIR') method that spreads directly attributable cash flows over the expected lives of the loans.  The Directors apply judgement in deciding and assessing the expected repayment profiles used to determine the EIR period. The most critical element of judgement in this area is the estimation of the future redemption profiles of the loans. This is informed by product term length and past customer behaviour of when loans are repaid.	<b>Our procedures included:</b> <ul style="list-style-type: none"><li>• <b>Historical comparison:</b> We assessed the reasonableness of the model's expected repayment profile assumptions against historical experience of loan lives based on customer behaviour, product mix and recent performance.</li><li>• <b>Sensitivity analysis:</b> We assessed the model for its sensitivity to changes in the key assumptions by considering different profiles to help us assess the reasonableness of the assumptions used and identify areas of potential additional focus.</li><li>• <b>Our sector experience:</b> We assessed the key assumptions behind the expected customer lives and profiles of all material loan products against our own knowledge of industry experience and trends, including benchmarking with comparable lenders.</li><li>• <b>Assessing transparency:</b> We assessed the adequacy of the Society's disclosures about the degree of estimation implied in arriving at the interest income recognised.</li></ul> <b>Our results:</b> We found the resulting interest income recognised under the EIR model to be acceptable (2016: acceptable)

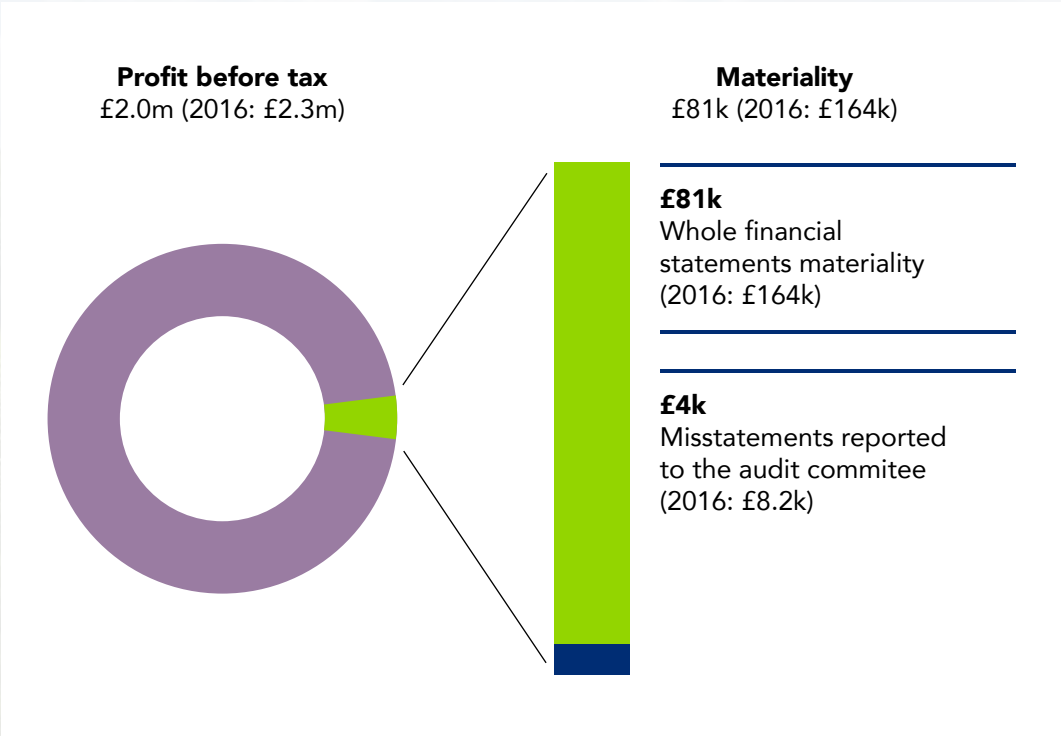
## Independent Auditor’s Report to the Members of Harpenden Building Society (continued)

### 3. Our application of materiality and an overview of the scope of our audit

Materiality for the annual accounts as a whole was set at £81k (2016: £164k), determined with reference to a benchmark of profit before tax, of which it represents 4% (2016: 7%).

We agreed to report to the Audit Committee any corrected or uncorrected identified misstatements exceeding £4k (2016: £8.2k), in addition to other identified misstatements that warranted reporting on qualitative grounds.

Our audit of the Society was undertaken to the materiality level specified above and was all performed at the Society's head office in Harpenden.



### 4. We have nothing to report on going concern

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least twelve months from the date of approval of the annual accounts. We have nothing to report in these respects.



## Independent Auditor's Report to the Members of Harpenden Building Society (continued)

### 5. We have nothing to report on the other information in the Annual Report

The directors are responsible for the other information presented in the annual report together with the annual accounts. Our opinion on the annual accounts does not cover the other information and, accordingly, we do not express an audit opinion or, except as explicitly stated below, any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether, based on our annual accounts audit work, the information therein is materially misstated or inconsistent with the annual accounts or our audit knowledge. Based solely on that work we have not identified material misstatements in the other information.

#### Annual Business Statement and Directors' Report

##### *In our opinion:*

- the Annual Business Statement and the Directors' Report have each been prepared in accordance with the applicable requirements of the Building Societies Act 1986 and regulations thereunder;
- the information given in the Directors' Report for the financial year is consistent with the accounting records and the annual accounts; and
- the information given in the Annual Business Statement (other than the information upon which we are not required to report) gives a true representation of the matters in respect of which it is given.

### 6. We have nothing to report on the other matters on which we are required to report by exception

Under the Building Societies Act 1986 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept by the Society; or
- the annual accounts are not in agreement with the accounting records; or
- we have not received all the information and explanations and access to documents we require for our audit.

We have nothing to report in these respects.

### 7. Respective responsibilities

#### Directors' responsibilities

As explained more fully in their statement set out on page 33, the directors are responsible for: the preparation of annual accounts which give a true and fair view; such internal control as they determine is necessary to enable the preparation of annual accounts that are free from material misstatement, whether due to fraud or error; assessing the Society's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Society or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the annual accounts as a whole are free from material misstatement, whether due to fraud, other irregularities, or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the

annual accounts. The risk of not detecting a material misstatement resulting from fraud or other irregularities is higher than for one resulting from error, as they may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control and may involve any area of law and regulation not just those directly affecting the annual accounts.

A fuller description of our responsibilities is provided on the FRC's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities).

#### Irregularities – ability to detect

Our audit aimed to detect non-compliance with relevant laws and regulations (irregularities) that could have a material effect on the annual accounts. We identified relevant areas of laws and regulations from our sector experience, through discussion with the directors and other management (as required by auditing standards), and from inspection of the Society's regulatory correspondence.

We had regard to laws and regulations in areas that directly affect the annual accounts including financial reporting (including related building society legislation) and taxation legislation. We considered the extent of compliance with those laws and regulations as part of our procedures on the related annual accounts items.

In addition we considered the impact of laws and regulations in the specific areas of regulatory capital and liquidity and conduct, recognising the financial and regulated nature of Harpenden Building Society's activities. With the exception of any known or possible non-compliance, and as required by auditing standards, our work in respect of these was limited to enquiry of the directors and other management and inspection of regulatory and legal correspondence. We considered the effect of any known

or possible non-compliance with these, as part of our procedures on the related annual accounts items.

We communicated identified laws and regulations throughout our team and remained alert to any indications of non-compliance throughout the audit.

As with any audit, there remained a higher risk of non-detection of irregularities, as these may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.

### 8. The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the Society's members, as a body, in accordance with section 78 of the Building Societies Act 1986. Our audit work has been undertaken so that we might state to the Society's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Society and the Society's members as a body, for our audit work, for this report, or for the opinions we have formed.

**Simon Clark**  
**(Senior Statutory Auditor)**  
**for and on behalf of KPMG LLP,**  
**Statutory Auditor**

*Chartered Accountants*  
One Snowhill, Snow Hill Queensway,  
Birmingham B4 6GH  
15 March 2018



## Statement of Comprehensive Income

for the year ended 31 December 2017

	Notes	2017 £000	2016 £000
Interest receivable and similar income	2	9,780	10,379
Interest payable and similar charges	3	(2,701)	(3,683)
<b>Net interest income</b>		<b>7,079</b>	6,696
Fee and commissions receivable		231	218
Fees and commissions payable		(191)	(201)
Other operating income	4	168	162
<b>Total net income</b>		<b>7,287</b>	6,875
Administrative expenses	5	(4,916)	(4,376)
Depreciation and amortisation	16, 17	(211)	(217)
Losses on disposal of tangible fixed assets	16	-	(2)
<b>Operating profit before impairments and provisions</b>		<b>2,160</b>	2,280
Impairment (losses)/gains on loans and advances	14	(148)	179
Provisions for liabilities	24	14	(106)
<b>Profit before tax</b>		<b>2,026</b>	2,353
Tax expense	8	(402)	(488)
<b>Profit for the financial year</b>		<b>1,624</b>	1,865
<b>Other comprehensive income</b>			
Revaluation of tangible fixed assets	25	-	-
<b>Total comprehensive income for the year</b>		<b>1,624</b>	1,865

Profit for the financial year arises from continuing operations. Both the profit for the financial year and total comprehensive income for the period are attributable to the members of the Society.

The notes to these Accounts can be found on pages 44 to 74.

## Statement of Financial Position

at 31 December 2017

	Notes	2017 £000	2016 £000
<b>Assets</b>			
Liquid assets			
Cash and balances at the Bank of England	9	59,726	38,273
Treasury bills and similar securities	10	-	5,999
Loans and advances to credit institutions	11	23,022	23,899
Debt securities	12	29,568	43,161
Loans and advances to customers			
Loans fully secured on residential property	13	192,775	194,395
Other loans	13	5,178	6,633
Investments			
Participating interests	15	194	194
Property, Plant and Equipment	16	3,764	3,764
Intangible assets	17	42	71
Deferred tax asset	23	4	20
Other debtors	18	426	471
<b>Total assets</b>		<b>314,699</b>	316,880
<b>Liabilities</b>			
Shares	19	282,446	285,624
Amounts owed to credit institutions	20	11	26
Amounts owed to other customers	21	5,760	6,363
Other liabilities	22	442	480
Accruals and deferred income		279	184
Provisions for liabilities	24	73	139
<b>Total liabilities</b>		<b>289,011</b>	292,816
<b>Reserves</b>			
General reserve	25	24,291	22,667
Revaluation reserve	25	1,397	1,397
<b>Total reserves attributable to members of the Society</b>		<b>25,688</b>	24,064
<b>Total reserves and liabilities</b>		<b>314,699</b>	316,880

The accounting policies and notes to these Accounts can be found on pages 44 to 74.

These accounts were approved by the Board of Directors on 15 March 2018 and signed on its behalf:

**Stephen Richardson**  
Chair

**Carl Astley**  
Chief Executive

**George McGrady**  
Finance Director



## Statement of Changes in Members' Interests

	General reserve 2017 £000	Revaluation reserve 2017 £000	Total 2017 £000
Balance at 1 January 2017	22,667	1,397	24,064
<b>Total comprehensive income for the year</b>			
Profit for the financial year	1,624	-	1,624
Other comprehensive income (see note 25)	-	-	-
Total comprehensive income for the year	1,624	-	1,624
<b>Balance at 31 December 2017</b>	<b>24,291</b>	<b>1,397</b>	<b>25,688</b>

	General reserve 2016 £000	Revaluation reserve 2016 £000	Total 2016 £000
Balance at 1 January 2016	20,802	1,397	22,199
<b>Total comprehensive income for the year</b>			
Profit for the financial year	1,865	-	1,865
Other comprehensive income (see note 25)	-	-	-
Total comprehensive income for the year	1,865	-	1,865
<b>Balance at 31 December 2016</b>	<b>22,667</b>	<b>1,397</b>	<b>24,064</b>

## Cash Flow Statement

	Notes	2017 £000	2016 £000
<b>Cash flows from operating activities</b>		<b>2,026</b>	2,353
Profit before tax		2,026	2,353
Adjustments for			
Disposal of tangible fixed assets		-	2
Impairment on loans and advances		147	(179)*
Depreciation and amortisation	16, 17	211	217
<b>Total</b>		<b>2,384</b>	2,393
<b>Changes in operating assets and liabilities</b>			
Decrease/(increase) in prepayments, accrued income and other assets		130	(103)
Increase/(decrease) in accruals, deferred income and other liabilities		7	(125)
Decrease/(increase) in loans and advances to customers		2,928	(2,790)
(Decrease)/Increase in shares		(3,178)	10,328
Decrease in amounts owed to other credit institutions and other customers		(618)	(2,627)
(Increase)/Decrease in loans and advances to credit institutions		(2,000)	2,000
Taxation paid		(402)	(372)
<b>Net cash (used)/generated by operating activities</b>		<b>(3,133)</b>	6,311
<b>Cash flows from investing activities</b>			
Purchase of financial fixed assets		(33,500)	(55,980)
Proceeds from sale of financial fixed assets		52,997	57,088
Purchase of tangible fixed assets	16	(163)	(54)
Purchase of intangible assets	17	(19)	(33)
<b>Net cash generated by investing activities</b>		<b>19,315</b>	1,021
<b>Net increase in cash and cash equivalents</b>		<b>18,566</b>	9,725
Cash and cash equivalents at 1 January		47,155	37,430
<b>Cash and cash equivalents at 31 December</b>		<b>65,721</b>	47,155
<b>Reconciliation of cash balances:</b>			
	2016 £000	Movement £000	<b>2017 £000</b>
Loans and advances to credit institutions repayable on demand	8,882	(2,887)	<b>5,995</b>
Cash and balances at the Bank of England	38,273	21,453	<b>59,726</b>
<b>Total cash</b>	<b>47,155</b>	<b>18,566</b>	<b>65,721</b>

The notes to these Accounts can be found on pages 44 to 74.

\*Refer to note 1 Accounting policies



Notes to the Accounts

(forming part of the annual accounts)

1. Accounting policies

Harpenden Building Society (the “Society”) has prepared these annual accounts under the historical cost convention as modified by the revaluation of freehold property. The annual accounts are prepared in accordance with the Building Societies Act 1986, the Building Societies (Accounts and Related Provisions) Regulations 1998 and Financial Reporting Standard 102 *The Financial Reporting Standard* applicable in the UK and Republic of Ireland (“FRS 102”). The presentation currency of these annual accounts is sterling. All amounts in the annual accounts have been rounded to the nearest £1,000.

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these annual accounts.

Judgements made by the Directors in the application of these accounting policies that have significant effect on the annual accounts and estimates with a significant risk of material adjustment in the next year are discussed in note 1.11.

The Society has reviewed the format of the cash flow statement and has identified that a prior year reclassification is required in the year. The reclassification results in the movement in impairment on loans and advances being disclosed separately as an adjustment to profit before tax in operating activities as opposed to being disclosed as a change in operating assets and liabilities.

**1.1 Liquid Assets**

Loans and advances to credit institutions are stated at cost to the Society adjusted for interest accrued at the date of purchase. A similar adjustment is made on realisation. Treasury bills and debt securities are intended for use on a continuing basis and are classified as financial fixed assets and are stated at cost, adjusted for accrued interest at the date of purchase, where applicable. A similar adjustment is made on realisation. Any premium or discount on purchase is amortised on an effective interest rate basis over the period to maturity. Where there is a permanent diminution in value of a financial fixed asset a provision is made to write down the cost of the security to its recoverable amount.

**1.2 Interest**

Interest income and expense are recognised in profit and loss using the effective interest method. The ‘effective interest rate’ is the rate that discounts the estimated future cash payments and receipts through the expected life of the financial asset or financial liability to the carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Society estimates future cash flows considering all contractual terms of the financial instrument, but not future credit losses.

The calculation of the effective interest rate includes transaction costs, fee income and commission expense that are paid or received as an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the issue of a financial asset.

Interest income and expense presented in the income statement and other comprehensive income include interest on financial assets measured at amortised cost calculated on an effective interest basis.

Fees and commissions associated with a mortgage that are directly incremental are recognised using the effective interest rate. All other fees are recognised as incurred.

**1.3 Expenses**

**Operating lease**

Payments (excluding costs for services and insurance) made under operating leases are recognised in the profit and loss account on a straight-line basis over the term of the lease unless the payments to the lessor are structured to increase in line with expected general inflation; in which case the payments related to the structured increases are recognised as incurred.

Notes to the Accounts (continued)

1.4 Taxation

Tax on the profit and loss for the year comprises current and deferred tax. Tax is recognised in the profit and loss account except to the extent that it relates to items recognised directly in equity or other comprehensive income, in which case it is recognised directly in equity or other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those they are included in the financial statements.

Deferred tax is not provided on the revaluation of fixed assets. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

1.5 Financial instruments

The Society has chosen to apply the provisions of FRS 102 sections 11 and 12 in full.

**Financial assets**

The Society initially recognises loans and advances, deposits and debt securities on the date on which they originated. All other financial instruments are recognised on the trade date, being the date on which the Society becomes a party to the contractual provision of the instrument.

**Loan commitments**

The Society’s loans and advances to customers are classified as loan commitments. Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

The Society measures its loans and advances at amortised cost less impairment provisions. The amortised cost of a financial asset is the amount at which the financial asset is measured at initial recognition, minus principal repayments, plus the cumulative amortisation using the effective interest rate method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

The initial value may, if applicable, include certain fees such as arrangement and booking fees, which are recognised over the average life of mortgage assets, as noted above.

Throughout the year and at each year end, the mortgage life assumptions for each scheme are reviewed for appropriateness. Any changes to the expected life assumptions of the mortgage assets are recognised through interest receivable and similar income and reflected in the carrying value of the mortgage assets.



Notes to the Accounts (continued)

Debt instruments

Debt instruments are non-derivative assets with fixed or determinable payments and fixed maturity that the Society has the positive intent and ability to hold to maturity, and which are not designated at fair value through the income statement.

Debt investments are carried at amortised cost using the effective interest rate method (see above), less any impairment losses.

The Society derecognises a financial asset when its contractual rights to a cash flow are discharged or cancelled, or expire or substantially all the risk and rewards of ownership have been transferred.

Financial liabilities

The Society classifies its financial liabilities, other than loan commitments, as measured at amortised cost.

The ‘amortised cost’ of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

The Society derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire.

Identification and measurement of impairment

At each reporting date, the Society assesses whether there is objective evidence that financial assets measured at amortised cost are impaired. A financial asset or a group of financial assets is ‘impaired’ when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset(s) and that the loss event has an impact on the future cash flows of the asset(s) that can be estimated reliably.

Objective evidence that financial assets are impaired includes:

- significant financial difficulty of the borrower or issuer;
- default or delinquency by a borrower;
- the restructuring of a loan or advance by the Society on terms that the Society would not otherwise consider;
- indications that a borrower or issuer will enter bankruptcy;
- the disappearance of an active market for a security; or
- observable data relating to a group of assets such as adverse changes in the payment status of borrowers or issuers in the group, or economic conditions that correlate with defaults in the group.

The Society considers evidence of impairment for assets carried at amortised cost at both an individual asset and a collective level. All individually significant assets are assessed for individual impairment. Those found not to be individually impaired are then collectively assessed for any impairment that has been incurred but not yet identified.

In assessing collective impairment, the Society uses statistical modelling of internal and external information to assess the probability of default, and the amount of loss likely to be incurred and makes an adjustment if current economic and credit conditions are such that the actual losses are likely to be greater than the model suggests. Default rates, loss rates and the expected timing of future recoveries are regularly benchmarked against actual outcomes to ensure that they remain appropriate.

Notes to the Accounts (continued)

Impairment losses on assets measured at amortised cost are calculated as the difference between the carrying amount and the present value of estimated future cash flows discounted at the asset’s original effective interest rate.

Where certain emerging impairment characteristics are considered significant but not assessed as part of the impairment calculation, the Board may elect to apply an overlay to the impairment provision.

The amount of impairment loss is recognised immediately through the income statement and a corresponding reduction in the value of the financial asset is recognised through the use of provisions.

Forbearance strategies and renegotiated loans

A range of forbearance options are available to support customers who are in financial difficulty. The purpose of forbearance is to support customers who have temporary financial difficulties and help them get back on track. The main options offered by the Society include:

- Temporary switch from a repayment loan to an interest only loan; and
- Reduced monthly payments.

Customers requesting a forbearance option will need to provide information to support the request which is likely to include a budget planner, statement of assets and liabilities, bank/credit card statements, payslips etc. in order that the request can be properly assessed. If the forbearance request is granted the account is monitored in accordance with our policy and procedures. At the appropriate time the forbearance option that has been implemented is cancelled and the customer’s normal contractual payment is restored.

Loans that are subject to restructuring may only be classified as restructured and up-to-date once a specified number and/or amount of qualifying payments have been received. These qualifying payments are set at a level appropriate to the nature of the loan and the customer’s ability to make the repayment going forward. Loans that have been restructured and would otherwise have been past due or impaired are classified as renegotiated.

Impairment losses are recognised in profit and loss and reflected in an allowance account against loans and receivables. Interest on the impaired assets continues to be recognised through the unwinding of the discount. If an event occurring after the impairment was recognised causes the amount of impairment loss to decrease, then the decrease in impairment loss is reversed through profit and loss.

1.6 Cash and cash equivalents

For the purposes of the Cash Flow Statement, cash comprises cash in hand and unrestricted loans and advances to credit institutions and the Bank of England repayable on demand. Cash equivalents comprise highly liquid unrestricted investments that are readily convertible into cash with an insignificant risk of changes in value with original maturities of less than three months.

The Statement of Cash Flows has been prepared using the indirect method.



## Notes to the Accounts (continued)

### 1.7 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses. Freehold property assets are stated at fair value less subsequent accumulated depreciation.

Leases in which the entity assumes substantially all the risks and rewards of ownership of the leased asset are classified as finance leases. All other leases are classified as operating leases.

Depreciation is charged to the profit and loss account on either a straight-line or reducing balance basis over the assets estimated useful life. Leased assets are depreciated over the shorter of the lease term and their useful lives. Land is not depreciated. The estimated useful lives are as follows:

- Freehold premises – over fifty years on a straight line basis
- Leasehold premises – over the life of the lease on a straight line basis
- Computer equipment – over three years on a straight line basis; and
- Office equipment – 15% a year on a reducing balance basis

Depreciation methods, useful lives and residual values are reviewed if there is an indication of a significant change since last annual reporting date in the pattern by which the Society expects to consume an asset's future economic benefits.

#### Revaluation gains/losses

Freehold property assets are stated at fair value less any subsequent accumulated depreciation and impairment losses. Gains or losses on revaluation are recognised in other comprehensive income and accumulated in the revaluation reserve.

The Society assesses at each reporting date whether tangible fixed assets are impaired.

### 1.8 Intangible assets

Intangible assets that are acquired by the Society are stated at cost less accumulated amortisation and impairment losses.

Amortisation is charged to the profit and loss on a straight-line basis over the estimated useful lives of intangible assets. Intangible assets are amortised from the date they are available for use. The estimated useful lives are as follows:

- Software - three years

The Society reviews the amortisation period and method of amortisation when events and circumstances indicate that the useful life may have changed since the last reporting date.

## Notes to the Accounts (continued)

### 1.9 Employee benefits

#### Defined contribution plans and other long term employee benefits

The Society offers its employees a defined contribution pension plan. A defined contribution plan is a post-employment benefit plan under which the Society pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. These payments into the plan are recognised as an expense in the profit and loss account in the periods during which services are rendered by employees.

#### Termination benefits

Termination benefits are recognised as an expense when the entity is demonstrably committed, without realistic possibility of withdrawal, to a formal detailed plan to terminate employment before the normal retirement date.

### 1.10 Provisions

A provision is recognised in the balance sheet when the entity has a present legal or constructive obligation as a result of a past event, that can be reliably measured and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are recognised at the best estimate of the amount required to settle the obligation at the reporting date.

### 1.11 Assumptions and estimation uncertainties

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment in the year ended 31 December 2017 are set out below in relation to the impairment of financial instruments.

#### Impairment losses on loans and advances

The Society holds provisions for impairment losses against loans on an individual and collective basis. The level of impairment requires a significant degree of judgement and estimation. Provisions are calculated using the historic loss experience of the Society as well as external indicators, however a number of assumptions are required such as realisable values and customer behaviour.

The most critical estimation is of the level of house prices where a reduction of 10% impacts the provision by £264k. Other sensitivities include a forced sale discount increase of 10% which equates to £164k, and the emergence period, where an increase of six months equates to £26k.

#### Effective interest rate

The calculation of an effective interest rate requires the Society to make assumptions about the expected average lives of mortgages. Interest income is amortised over the expected average life, so if the average life of the mortgage book increased by six months then the carrying value of mortgages would change by £58k with a corresponding change to income.



## Notes to the Accounts (continued)

### 2. Interest receivable and similar income

	2017 £000	2016 £000
On loans fully secured on residential property	8,945	9,277
On other loans	331	415
On debt securities	224	397
On other liquid assets	280	290
	<b>9,780</b>	10,379

### 3. Interest payable and similar charges

	2017 £000	2016 £000
On shares held by individuals	2,695	3,660
On deposits and other borrowings	6	23
	<b>2,701</b>	3,683

### 4. Other operating income

	2017 £000	2016 £000
Rents receivable	165	163
Other operating income / (expense)	3	(1)
	<b>168</b>	162

## Notes to the Accounts (continued)

### 5. Administrative expenses

	2017 £000	2016 £000
Wages and salaries	2,203	2,045
Social security costs	224	210
Contributions to defined contribution plans	289	265
	<b>2,716</b>	2,520
Other administrative expenses	2,220	1,856
	<b>4,916</b>	4,376

The remuneration of the External Auditor, which is included within other administrative expenses above, is set out below (excluding VAT):

	2017 £000	2016 £000
Other administrative expenses		
Auditor's remuneration		
Audit of these annual accounts	67	57
Other services related to taxation	-	4
All other services	-	3
	<b>67</b>	64

### 6. Employee numbers

The average number of persons employed by the Society during the year was as follows:

	2017 Full-time	2017 Part-time	2016 Full-time	2016 Part-time
Head Office	36	3	36	4
Branch Offices	8	18	8	18
	<b>44</b>	<b>21</b>	44	22

The aggregate costs of these persons are shown in note 5.



## Notes to the Accounts (continued)

### 7. Directors' remuneration

The total emoluments for both Executive and Non-Executive Directors for the year amounted to £521,067 (2016: £345,411).

2017	Salaries	Bonus	Benefits	Pension Contributions	Total
	£000	£000	£000	£000	£000
C.D. Astley (Chief Executive)	150	15	7	15	187
G. McGrady (Finance Director)	120	12	6	12	150
	<b>270</b>	<b>27</b>	<b>13</b>	<b>27</b>	<b>337</b>

2016	Salaries	Bonus	Benefits	Pension Contributions	Total
	£000	£000	£000	£000	£000
C.D. Astley (Chief Executive)	149	3	1	15	168

Non-Executive Director Emoluments (comprising fees only):

	2017 £000	2016 £000
S.J. Richardson (Chair from 23 June 2016)	39	32
J. Mortimer Sykes	32	32
P.F. Baynham	26	26
A.V. Crossley-Mintern	26	26
J. Robinson (Appointed 1 September 2016)	26	9
P.V. Smith	32	32
H.H. Titcomb (Chair until 23 June 2016)	-	21
	<b>181</b>	<b>178</b>

As at 31 December 2017, there were no outstanding mortgage loans granted in the ordinary course of business to Directors and connected persons (2016: £200k) representing loans to nil (2016: one) persons. A register is maintained at the Head Office of the Society, under Section 68 of the Building Societies Act 1986, which shows details of all loans, transactions and arrangements with Directors and connected persons. A statement for the current financial year of the appropriate details contained in the register will be available for inspection at the Head Office for a period of 15 days up to, and including the date of the Annual General Meeting.

## Notes to the Accounts (continued)

### 8. Taxation

Total tax expense recognised in the profit and loss account, other comprehensive income and equity.

	2017 £000	2016 £000
<i>Current tax</i>		
Current tax on income for the period	388	479
Adjustments in respect of prior periods	(2)	-
Total current tax	<b>386</b>	479
<i>Deferred tax</i>		
Origination and reversal of timing differences	16	7
Change in tax rate	-	2
Total deferred tax	<b>16</b>	9
Total tax	<b>402</b>	488

	2017 £000	2017 £000	2017 £000	2016 £000	2016 £000	2016 £000
	Current tax	Deferred tax	Total tax	Current tax	Deferred tax	Total tax
Recognised in profit and loss	386	16	402	479	9	488
Total tax	<b>386</b>	<b>16</b>	<b>402</b>	479	9	488

Estimates are required in determining the provision for corporation tax. There are a number of transactions for which the final tax determination is uncertain at the year end date.



## Notes to the Accounts (continued)

### 8. Taxation (continued)

	2017 £000	2016 £000
<i>Reconciliation of effective tax rate</i>		
Profit for the year	1,624	1,865
Total tax expense	402	488
Profit excluding taxation	2,026	2,353
Tax using the UK corporation tax rate of 19.25% (2016: 20.00%)	390	471
Fixed asset differences	15	15
Adjustments to tax charge in respect of previous periods	(4)	
Non-deductible expenses	1	2
Total tax expense included in profit or loss	402	488

Reductions in the UK corporation tax rate from 20% to 19% (effective from 1 April 2017) were substantively enacted on 26 October 2015. Further reductions to 18% (effective 1 April 2020) were substantively enacted on 26 October 2015. This will reduce the company's future current tax charge accordingly. The deferred tax asset at 31 December 2017 has been calculated based on these rates.

### 9. Cash and cash equivalents

	2017 £000	2016 £000
Cash and balances at the Bank of England	59,726	38,273
Loans and advances to credit institutions	5,995	8,882
As at 31 December	67,721	47,155

## Notes to the Accounts (continued)

### 10. Treasury bills

	2017 £000	2016 £000
Treasury bills have remaining maturities as follows:		
Accrued interest	-	9
In not more than three months	-	5,990
	-	5,999

The Directors of the Society consider that the primary purpose of holding such securities is prudential. The securities are held as liquid assets with the intention of using them on a continuing basis in the Society's activities and are therefore classified as financial fixed assets rather than current assets.

Movement during the year of treasury bills held as financial fixed assets are analysed as follows (excluding accrued interest):

	2017 £000	2016 £000
As at 1 January	5,990	1,995
Additions	-	10,980
Maturities	(5,990)	(6,985)
As at 31 December	-	5,990

### 11. Loans and advances to credit institutions

	2017 £000	2016 £000
Accrued interest	27	17
Repayable on demand	5,995	8,882
Other loans and advances by residual maturity repayable:		
In not more than three months	5,000	4,000
In more than three months but not more than one year	12,000	11,000
Total loans and advances to credit institutions	23,022	23,899



## Notes to the Accounts (continued)

### 12. Debt securities

	2017 £000	2016 £000
Issued by public bodies	-	2,009
Issued by other borrowers	<b>29,568</b>	41,152
Total loans and advances to credit institutions	<b>29,568</b>	43,161

Debt securities have remaining maturities as follows:

	2017 £000	2016 £000
Accrued interest	<b>68</b>	154
In not more than three months	<b>4,000</b>	7,500
In not more than one year	<b>25,500</b>	33,500
In more than one year	-	2,007
Total loans and advances to credit institutions	<b>29,568</b>	43,161

The Directors of the Society consider that the primary purpose of holding such securities is prudential. The securities are held as liquid assets with the intention of using them on a continuing basis in the Society's activities and are therefore classified as financial fixed assets rather than current assets. Movements during the year of debt securities held as financial fixed assets are analysed as follows (excluding accrued interest):

	2017 £000	2016 £000
As at 1 January	<b>43,007</b>	48,110
Additions	<b>33,500</b>	45,000
Maturities	<b>(47,007)</b>	(50,103)
As at 31 December	<b>29,500</b>	43,007

## Notes to the Accounts (continued)

### 13. Loans and advances to customers

	2017 £000	2016 £000
Loans fully secured on residential property	<b>192,775</b>	194,395
Loans fully secured on land	<b>5,178</b>	6,633
	<b>197,953</b>	201,028

The remaining maturity of loans and advances to customers from the reporting date is as follows:

	2017 £000	2016 £000
On call and at short notice	<b>1,884</b>	1,286
In not more than three months	<b>1,535</b>	3,058
In more than three months but not more than one year	<b>18,098</b>	13,061
In more than one year but not more than five years	<b>53,700</b>	34,487
In more than five years	<b>123,736</b>	150,042
	<b>198,953</b>	201,934
Less: allowance for impairment (note 14)	<b>(468)</b>	(320)
Less: effective interest rate adjustment	<b>(532)</b>	(586)
	<b>197,953</b>	201,028

The maturity analysis above is based on contractual maturity not expected redemption levels.

### 14. Allowance for impairment

	Loans fully secured on residential property £000	Other loans fully secured on land £000	Total £000
At 1 January 2017			
Individual impairment	-	-	-
Collective impairment	<b>198</b>	<b>122</b>	<b>320</b>
	<b>198</b>	<b>122</b>	<b>320</b>
Income statement			
Charge for the year			
Individual impairment	155	-	<b>155</b>
Collective impairment	(29)	22	<b>(7)</b>
	126	22	<b>148</b>
At 31 December 2017			
Individual impairment	<b>155</b>	-	<b>155</b>
Collective impairment	<b>169</b>	<b>144</b>	<b>313</b>
	<b>324</b>	<b>144</b>	<b>468</b>



## Notes to the Accounts (continued)

### 15. Investments

The Society holds directly the following interest in Mutual Vision Technologies Limited, a company registered in England and operating in the United Kingdom, originally formed by a consortium of Building Societies to acquire the trade of their existing computer software supplier. This company has a 31 December year end. On 31 December the Society's investment, which is a participating interest, was represented by:

	<b>2017</b>	2016
	<b>£000</b>	£000
Shares in participating interest	<b>8</b>	8
Loans to participating interest	<b>186</b>	186
At 31 December	<b>194</b>	194

The shares are fully paid Ordinary Shares and represent a 14.9% interest (2016: 14.9%).

### 16. Tangible fixed assets

	<b>Freehold land and buildings</b>	<b>Short leasehold buildings</b>	<b>Office &amp; computer equipment</b>	<b>Total</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
<b>Cost or valuation</b>				
Balance at 1 January 2017	3,580	119	683	<b>4,382</b>
Additions	–	–	163	<b>163</b>
Balance at 31 December 2017	<b>3,580</b>	<b>119</b>	<b>846</b>	<b>4,545</b>
<b>Depreciation and impairment</b>				
Balance at 1 January 2017	71	64	483	<b>618</b>
Depreciation charge for the year	72	5	86	<b>163</b>
Balance at 31 December 2017	<b>143</b>	<b>69</b>	<b>569</b>	<b>781</b>
<b>Net book value</b>				
At 1 January 2017	3,509	55	200	<b>3,764</b>
At 31 December 2017	<b>3,437</b>	<b>50</b>	<b>277</b>	<b>3,764</b>

The net book value of land and buildings occupied for the Society's own use is £3,487k (2016: £3,563k).

The Society's freehold assets were valued in December 2015 by McNeill Lowe & Palmer, a firm of independent valuers. The valuations were carried out in accordance with the Valuation Standards issued by the Royal Institution of Chartered Surveyors in the United Kingdom. These valuations are incorporated in the financial statements, with revaluation charges reflected in the revaluation reserve. The following information relates to tangible fixed assets carried on the basis of revaluation.

The carrying value of freehold land and buildings under the cost model is £2,183k (2016: £2,183k).

## Notes to the Accounts (continued)

### 17. Intangible assets

	<b>Software</b>	<b>Total</b>
	<b>£000</b>	<b>£000</b>
<b>Cost</b>		
Balance at 1 January 2017	252	<b>252</b>
Additions	19	<b>19</b>
Balance at 31 December 2017	<b>271</b>	<b>271</b>
<b>Depreciation and impairment</b>		
Balance at 1 January 2017	181	<b>181</b>
Depreciation charge for the year	48	<b>48</b>
Balance at 31 December 2017	<b>229</b>	<b>229</b>
<b>Net book value</b>		
At 1 January 2017	71	<b>71</b>
At 31 December 2017	<b>42</b>	<b>42</b>

### 18. Other debtors

	<b>2017</b>	2016
	<b>£000</b>	£000
Trade debtors	<b>2</b>	2
Prepayments and accrued income	<b>424</b>	469
	<b>426</b>	471

There are no prepayments and accrued income that are due after more than one year (2016: £nil).



## Notes to the Accounts (continued)

### 19. Shares

	2017 £000	2016 £000
Held by individuals	282,446	285,624

Shares are repayable with remaining maturities from the balance sheet date as follows:

Accrued interest	610	1,037
Repayable on demand	257,613	259,347
In not more than three months	722	1,167
In more than three months but not more than one year	2,610	3,103
In more than one year but not more than five years	12,197	11,463
In more than five years	8,694	9,507
	<b>282,446</b>	<b>285,624</b>

### 20. Amounts owed to credit institutions

	2017 £000	2016 £000
Repayable on demand	11	26

### 21. Amounts owed to other customers

	2017 £000	2016 £000
Accrued interest	–	1
Repayable on demand	5,760	6,235
With agreed maturity dates or periods of notice		
In not more than three months	–	51
In more than three months but not more than one year	–	6
	<b>5,760</b>	<b>6,363</b>

## Notes to the Accounts (continued)

### 22. Other liabilities

	2017 £000	2016 £000
Corporation tax	184	200
Other creditors	258	280
	<b>442</b>	<b>480</b>

### 23. Deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

	2017 £000	2016 £000
Accelerated capital allowances	88	85
Short term timing differences	(92)	(105)
Net tax assets	<b>(4)</b>	<b>(20)</b>

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which deductible temporary differences can be utilised. The recognition of the deferred tax asset is dependent upon the projection of future taxable profits and future reversals of existing taxable temporary differences.

The deferred tax asset has arisen due to temporary factors rather than a permanent decline in earnings.



## Notes to the Accounts (continued)

### 24. Provisions for liabilities

	FSCS £000	Customer Claims £000	Total £000
Balance at 1 January 2017	110	29	139
Paid in year	(52)	–	(52)
Income and Expenditure account: Decrease in provision	(5)	(9)	(14)
<b>Balance at 31 December 2017</b>	<b>53</b>	<b>20</b>	<b>73</b>

#### Financial Services Compensation Scheme

In common with all regulated UK deposit takers, the Society pays levies to the FSCS to enable the FSCS to meet claims against it. The FSCS levy consists of two parts: a management expenses levy and a compensation levy. The management expenses levy covers the costs of running the scheme and the compensation levy covers the amount of compensation the scheme pays, net of any recoveries it makes using the rights that have been assigned to it. The FSCS meets these claims by way of loans received from HM Treasury.

#### Customer Claims

This relates to a provision for potential regulatory claims.

### 25. Reserves

	General reserve 2017 £000	Revaluation reserve 2017 £000	Total 2017 £000
At 1 January	22,667	1,397	24,064
Profit for the financial year	1,624	–	1,624
<b>At 31 December</b>	<b>24,291</b>	<b>1,397</b>	<b>25,688</b>

	General reserve 2016 £000	Revaluation reserve 2016 £000	Total 2016 £000
At 1 January	20,802	1,397	22,199
Profit for the financial year	1,865	–	1,865
At 31 December	22,667	1,397	24,064

## Notes to the Accounts (continued)

### 26. Financial instruments

The Society is a retailer of financial instruments in the form of mortgage and savings products, and also uses wholesale financial instruments to invest in liquid assets and to raise funds from wholesale money markets in support of its retail savings operations. These instruments also allow it to manage the risks arising from these business markets.

The Society has a formal structure for managing risk, including formal risk policies, risk limits, reporting structures, mandates and other control procedures. This structure is reviewed regularly by the Board of Directors.

Instruments commonly used for risk management purposes include derivative financial instruments (derivatives), which are contracts or agreements whose value is derived from one or more underlying price, rate or index inherent in the contract or agreement, such as interest rates.

The Society does not currently use any derivative financial instruments, since the Society does not currently offer any capped or fixed rate mortgage or savings products that would give rise to a balance sheet exposure. The Society does not participate in any financial instruments for trading or speculative purposes. The Society is exposed to movements in interest rates reflecting the mismatch between the dates on which interest receivable on assets and interest payable on liabilities are next reset to market rates or, if earlier, the dates on which the instruments mature. The Society manages this exposure continually by matching the maturity dates of assets and liabilities.

#### Categories of financial assets and liabilities

Financial assets and liabilities are measured on an on-going basis at amortised cost. Note 1.5 'Financial instruments' describes how the classes of financial instruments are measured, and how income and expenses are recognised. The tables below analyse the Society's assets and liabilities by financial classification:



## Notes to the Accounts (continued)

### 26. Financial instruments (continued)

#### Carrying values by category

31 December 2017

#### Financial assets

	Loans and receivables	Financial assets and liabilities at amortised cost	Other non-financial assets	Total
	£000	£000	£000	£000
Cash and balances at the Bank of England	59,726	–	–	59,726
Loans and advances to credit institutions	23,022	–	–	23,022
Treasury bills and similar securities	–	–	–	–
Debt securities	–	29,568	–	29,568
Loans and advances to customers	197,953	–	–	197,953
Investment loans	194	–	–	194
Total financial assets	<b>280,895</b>	<b>29,568</b>	<b>–</b>	<b>310,463</b>
Non-financial assets	–	–	4,236	4,236
<b>Total assets</b>	<b>280,895</b>	<b>29,568</b>	<b>4,236</b>	<b>314,699</b>

#### Financial liabilities

Shares	–	282,446	–	282,446
Amounts owed to credit institutions	–	11	–	11
Amounts owed to other customers	–	5,760	–	5,760
Total financial assets	<b>–</b>	<b>288,217</b>	<b>–</b>	<b>288,217</b>
Non-financial assets	–	–	794	794
<b>Total liabilities</b>	<b>–</b>	<b>288,217</b>	<b>794</b>	<b>289,011</b>

#### Carrying values by category

31 December 2016

#### Financial assets

	Loans and receivables	Financial assets and liabilities at amortised cost	Other non-financial assets	Total
	£000	£000	£000	£000
Cash and balances at the Bank of England	38,273	–	–	38,273
Loans and advances to credit institutions	23,899	–	–	23,899
Treasury bills and similar securities	–	5,999	–	5,999
Debt securities	–	43,161	–	43,161
Loans and advances to customers	201,028	–	–	201,028
Investment loans	194	–	–	194
Total financial assets	<b>263,394</b>	<b>49,160</b>	<b>–</b>	<b>312,554</b>
Non-financial assets	–	–	4,326	4,326
<b>Total assets</b>	<b>263,394</b>	<b>49,160</b>	<b>4,326</b>	<b>316,880</b>

#### Financial liabilities

Shares	–	285,624	–	285,624
Amounts owed to credit institutions	–	26	–	26
Amounts owed to other customers	–	6,363	–	6,363
Total financial assets	<b>–</b>	<b>292,013</b>	<b>–</b>	<b>292,013</b>
Non-financial assets	–	–	803	803
<b>Total liabilities</b>	<b>–</b>	<b>292,013</b>	<b>803</b>	<b>292,816</b>

At the year end, the Society has loan commitments of £22,833k (2016: £13,881k) measured at cost.

## Notes to the Accounts (continued)

### 26. Financial instruments (continued)

#### Financial assets pledged as collateral

As at 31 December 2017 no assets had been pledged as collateral (2016: £nil).

#### Credit risk

‘Credit risk’ is the risk that a financial loss will arise from a borrower or counterparty failing to meet their obligations. This risk arises from the Society’s lending and treasury management activities.

The Society has a formal structure for managing risk, including formal risk policies, risk limits, reporting structures, mandates and other control procedures. This structure is reviewed regularly by the Board of Directors.

The Society’s maximum credit risk exposure is detailed in the table below:

#### Credit risk

	2017 £000	2016 £000
Cash and balances at the Bank of England	<b>59,726</b>	38,273
Loans and advances to credit institutions	<b>23,022</b>	23,899
Treasury bills and similar securities	<b>–</b>	5,999
Debt securities	<b>29,568</b>	43,161
Loans and advances to customers	<b>198,953</b>	201,934
Investment loans	<b>194</b>	194
Total statement of financial position exposure	<b>311,463</b>	313,460
Off-balance sheet exposure - mortgage commitments	<b>22,833</b>	13,881
	<b>334,296</b>	327,341

Details on collateral held as security that mitigate the Society’s exposure to credit risk are provided on page 67. The Society does not use credit derivatives, or similar instruments, to manage its credit risk.

The Society offers a range of mortgage products tailored to the needs and demands of our customers. The concentration of loans and advances to customers is detailed in the table below:

	2017 £000	2016 £000
Prime owner-occupied	<b>128,438</b>	129,051
Buy to let	<b>25,564</b>	30,745
Land	<b>5,323</b>	6,758
Other loans and advances to customers	<b>39,628</b>	35,380
<b>Total loans and advances to customers</b>	<b>198,953</b>	201,934



## Notes to the Accounts (continued)

### 26. Financial instruments (continued)

#### Credit risk (continued)

#### Credit quality analysis of loans and advances to customers

The tables below set out information about the credit quality of financial assets and the allowance for impairment/loss held by the Society against those assets.

	2017	2017	2017	2016	2016	2016
	Loans fully secured on residential property	Loans fully secured on land	Total	Loans fully secured on residential property	Loans fully secured on land	Total
	£000	£000	£000	£000	£000	£000
<b>Neither past due nor impaired</b>	<b>190,274</b>	<b>4,805</b>	<b>195,079</b>	192,084	5,379	197,463
<b>Past due but not impaired</b>						
30 - 60 days	291	280	571	571	453	1,024
60 - 90 days	804	–	804	995	506	1,501
90 - 180 days	792	237	1,029	767	92	859
180 days+	178	–	178	176	325	501
	<b>2,065</b>	<b>517</b>	<b>2,582</b>	2,509	1,376	3,885
<b>Individually impaired</b>						
60 - 90 days	760	–	760	–	–	–
	<b>760</b>	<b>–</b>	<b>760</b>	–	–	–
<b>Allowance for impairment</b>						
Individual	155	–	155	–	–	–
Collective	169	144	313	198	122	320
Total allowance for impairment	<b>324</b>	<b>144</b>	<b>468</b>	198	122	320
<b>Total loans &amp; advances to customers including impairment</b>	<b>192,775</b>	<b>5,178</b>	<b>197,953</b>	194,395	6,633	201,028

## Notes to the Accounts (continued)

### 26. Financial instruments (continued)

#### Credit risk (continued)

#### Credit quality analysis of loans and advances to customers (continued)

#### Collateral held and other credit enhancements

The Society holds collateral to reduce credit exposures. The table below sets out the principal types of collateral held.

	2017	2016	Principal type of collateral held
	%	%	
Percentage of exposure that is subject to collateral requirements	<b>100</b>	100	Property

Individual assessments are made on all mortgage loans where objective evidence indicates that losses are likely (for example when loans are past due) or the property is in possession. Further consideration is given in note 1.5 to the accounts.

The Society's policy is to pursue timely realisation of the collateral in an orderly manner. The Society does not use the non-cash collateral for its own operations.

#### Loan-to-value ratios of mortgage book loans and advances to customers

The table below details credit exposures from mortgage loans and advances to customers by loan-to-value (LTV) ratios. LTV is calculated as the ratio of the gross amount of the loan to the value of the asset (collateral).

The valuation of the collateral excludes any adjustments for obtaining and selling the asset and also excludes any impairment allowance. The collateral value is based on the original value of the asset when the loan was issued and is subsequently indexed using the Nationwide House Price Index.

	2017	2016
	£000	£000
<b>LTV ratio</b>		
Less than 50%	<b>151,325</b>	158,034
50% < 70%	<b>42,077</b>	42,238
70% < 90%	<b>5,442</b>	1,553
90% < 100%	<b>–</b>	–
More than 100%	<b>109</b>	109
<b>Total loans and advances to customers (including impairments and EIR adjustments)</b>	<b>198,953</b>	201,934



## Notes to the Accounts (continued)

### 26. Financial instruments (continued)

#### Credit risk (continued)

##### Forbearance

A range of forbearance options are available to support customers who are in financial difficulty. For further information on forbearance please refer to note 1.5. The table below analyses the number of mortgage borrowers with renegotiated terms at the year-end date:

	2017	2016
<b>Forbearance</b>		
Short-term conversion from repayment loan to interest only loan	1	2
Short-term reduced monthly repayment plan	6	2
	<b>7</b>	4

There are no individual impairment provisions held in respect of these mortgages at 31 December 2017 (2016: £nil).

#### Concentration risk

The tables below show the relative concentrations of the Society's treasury portfolio.

	2017 £000	2016 £000
<b>Concentration by credit grading</b>		
AAA	–	2,009
AA+ to AA-	76,064	60,373
A+ to A-	18,146	32,859
Building societies	18,017	16,014
Other	89	77
	<b>112,316</b>	111,332

	2017 £000	2016 £000
<b>Concentration by sector</b>		
Financial institutions	52,662	65,123
Supranational institutions	–	2,009
Sovereign	59,654	44,200
	<b>112,316</b>	111,332

	2017 £000	2016 £000
<b>Concentration by region</b>		
UK	101,286	94,792
Europe (excluding UK)	8,009	13,522
North America	3,021	1,009
Supranational	–	2,009
	<b>112,316</b>	111,332

## Notes to the Accounts (continued)

### 26. Financial instruments (continued)

#### Liquidity risk

##### Interest rate risk

This is the risk of mismatches between the dates on which interest receivable on assets and interest payable on liabilities are reset to market rates. The Society manages this exposure continually by matching the maturity dates of assets and liabilities in line with its Financial Risk Management Policy.

#### Maturity analysis for financial assets and financial liabilities

The tables below set out the remaining contractual maturities of the Society's financial liabilities and financial assets. In practice, contractual maturities are not always reflected in actual experience. For example loans and advances to customers tend to repay ahead of contractual maturity and customer deposits (for example shares) are likely to be repaid later than on the earliest date on which repayment can be required.

#### As at 31 December 2017

	On demand	Not more than three months	More than three months but not more than one year	More than one year but not more than five years	More than five years	Total
	£000	£000	£000	£000	£000	£000
<b>Financial assets</b>						
Cash and balances at the Bank of England	59,726	-	-	-	-	59,726
Loans and advances to credit institutions	5,995	5,000	12,000	-	-	22,995
Debt securities	-	4,000	25,500	-	-	29,500
Treasury bills and similar securities	-	-	-	-	-	-
Loans and advances to customers	1,884	1,535	18,098	53,700	123,736	198,953
Investment loans	-	-	-	-	194	194
<b>Total financial assets</b>	<b>67,605</b>	<b>10,535</b>	<b>55,598</b>	<b>53,700</b>	<b>123,930</b>	<b>311,368</b>
<b>Financial liabilities</b>						
Shares	257,613	722	2,610	12,197	8,694	281,836
Amounts owed to credit institutions	11	-	-	-	-	11
Amounts owed to other customers	5,760	-	-	-	-	5,760
<b>Total financial liabilities</b>	<b>263,384</b>	<b>722</b>	<b>2,610</b>	<b>12,197</b>	<b>8,694</b>	<b>287,607</b>



## Notes to the Accounts (continued)

### 26. Financial instruments (continued)

#### Liquidity risk (continued)

As at 31 December 2016

	On demand	Not more than three months	More than three months but not more than one year	More than one year but not more than five years	More than five years	Total
	£000	£000	£000	£000	£000	£000
<b>Financial assets</b>						
Cash and balances at the Bank of England	38,273	-	-	-	-	38,273
Loans and advances to credit institutions	8,882	4,000	11,000	-	-	23,882
Debt securities	-	7,500	33,500	2,007	-	43,007
Treasury bills and similar securities	-	5,990	-	-	-	5,990
Loans and advances to customers	1,286	3,058	13,061	34,487	150,042	201,934
Investment loans	-	-	-	-	194	194
<b>Total financial assets</b>	<b>48,441</b>	<b>20,548</b>	<b>57,561</b>	<b>36,494</b>	<b>150,236</b>	<b>313,280</b>

#### Financial liabilities

Shares	259,347	1,167	3,103	11,463	9,507	284,587
Amounts owed to credit institutions	26	-	-	-	-	26
Amounts owed to other customers	6,235	51	76	-	-	6,362
<b>Total financial liabilities</b>	<b>265,608</b>	<b>1,218</b>	<b>3,179</b>	<b>11,463</b>	<b>9,507</b>	<b>290,975</b>

The tables below sets out maturity analysis for financial liabilities that shows the remaining contractual maturities at undiscounted amounts. The analysis of gross contractual cash flows differs from the analysis of residual maturity due to the inclusion of interest accrued at current rates, for the average period until maturity on the amounts outstanding at the statement of financial position date.

As at 31 December 2017

	On demand	Not more than three months	More than three months but not more than one year	More than one year but not more than five years	More than five years	Total
	£000	£000	£000	£000	£000	£000
<b>Financial liabilities</b>						
Shares	257,613	722	2,612	12,399	11,052	284,398
Amounts owed to credit institutions	11	-	-	-	-	11
Amounts owed to other customers	5,760	-	-	-	-	5,760
<b>Total financial liabilities</b>	<b>263,384</b>	<b>722</b>	<b>2,612</b>	<b>12,399</b>	<b>11,052</b>	<b>290,169</b>

## Notes to the Accounts (continued)

### 26. Financial instruments (continued)

#### Liquidity risk (continued)

As at 31 December 2016

	On demand	Not more than three months	More than three months but not more than one year	More than one year but not more than five years	More than five years	Total
	£000	£000	£000	£000	£000	£000
<b>Financial liabilities</b>						
Shares	259,347	1,167	3,105	11,653	12,085	287,357
Amounts owed to credit institutions	26	-	-	-	-	26
Amounts owed to other customers	6,235	52	76	-	-	6,363
<b>Total financial liabilities</b>	<b>265,608</b>	<b>1,219</b>	<b>3,181</b>	<b>11,653</b>	<b>12,085</b>	<b>293,746</b>

#### Market risk

'Market risk' is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise three types of risk; currency risk, interest rate risk and other price risk.

The Society is not directly subject to currency risk as all products are sterling denominated. The Society's products are also only interest orientated products so are not exposed to other pricing risks.

Interest rate risk is managed through policies and procedures the Society has in place. The Assets & Liabilities Committee is responsible for overseeing and setting the counterparty credit, market, liquidity and interest rate risk.

The Society's treasury function manages interest rate risk on a daily basis and ensures the Society has appropriate liquid assets and spread of maturities over time buckets to effectively manage risk.

The management of interest rate risk against interest rate gap limits is supplemented by monitoring the sensitivity of the Society's financial assets and financial liabilities to interest rate scenarios. The following is an analysis of the sensitivity to an increase or decrease in market interest rates, assuming no asymmetrical movement in yield curves and a constant financial position.



## Notes to the Accounts (continued)

### 26. Financial instruments (continued)

#### Market risk (continued)

	100bp parallel increase	100bp parallel decrease
	£000	£000
<b>Sensitivity of projected net interest income</b>		
<b>2017</b>		
At 31 December	(165)	168
Average for the period	(137)	139
Maximum for the period	(165)	168
Minimum for the period	(96)	97
<b>2016</b>		
At 31 December	(174)	177
Average for the period	(169)	172
Maximum for the period	(178)	181
Minimum for the period	(145)	148

#### Capital management

The purpose of the Society's capital is to protect members from any losses that may arise from lending activities of the Society. The Board sets the internal level of capital with the aim of ensuring Society capital always exceeds the minimum regulatory requirements.

As part of the Society's formal risk management framework, capital management is covered by the Internal Capital Adequacy Assessment Process (ICAAP). This is used to assess the Society's capital adequacy and to determine the levels of capital required to support current and future risks.

The below table sets out the Society's capital.

	2017	2016
	£000	£000
<b>Common Equity Tier 1 capital</b>		
General reserve	24,291	22,667
Revaluation reserve	1,397	1,397
Intangible assets	(42)	(71)
Common Equity Tier 1 capital	25,646	23,993
<b>Tier 2 capital</b>		
Collective provision	313	320
<b>Total capital</b>	<b>25,959</b>	<b>24,313</b>

## Notes to the Accounts (continued)

### 27. Operating leases

As at 31 December the Society had annual commitments in respect of non-cancellable operating leases for land and buildings as follows:

	2017	2016
	£000	£000
Not later than one year	53	61
Later than one year and not later than five years	63	116
Later than five years	–	–
	<b>116</b>	<b>177</b>

During the year £60k lease payments were recognised as an expense (2016: £61k).

### 28. Related party transactions

#### Mutual Vision Technologies Limited ('MVT')

The Society is a shareholder of MVT, the Society's computer software provider, as detailed in note 15 on page 58. Under the terms of the shareholder agreement the Society is permitted to appoint an individual to represent the Society on the Board of MVT and, consequently, Carl Astley was the Society's representative as a Non-Executive Director of MVT during the year.

During the year, a total of £200,428 (2016: £188,048) was paid to MVT in respect of software maintenance services.

At 31 December 2017 there are no related party liabilities (2016: £nil).

The loan due from MVT, as detailed in note 15, bears interest at Bank of England base rate plus 1%, subject to a minimum rate of 1.5%, and is credited to the Society annually. In 2017 this interest totalled £2,795 (2016: £2,803). There is no fixed maturity date for this loan. The Society holds no security on any assets of MVT in respect of this loan.

#### Transactions with key management personnel

The Society considers its key management personnel to be its Directors.

Mortgage loans made to key management personnel were granted in the ordinary course of business and are subject to repayment under normal lending terms. The maximum outstanding balance during the year was £200,021 (2016: £200,504).

Key management personnel hold £9,577 in share accounts with the Society (2016: £8,292). Amounts deposited by key management personnel earn interest at the same rates offered to the public.



Notes to the Accounts (continued)

29. Post Balance Sheet events

There are no subsequent events to the balance sheet date.

30. Country by country reporting

Article 89 of CRD IV requires the Society to disclose the following information for the year ended 31 December 2017.

Name: Harpenden Building Society

Type of entity: Building Society

Nature of activity: Secured lending and deposit taking

Location: United Kingdom

Turnover: £9.8m (interest receivable and similar income), £7.1m (total net income)

Profit before tax: £2,026k

Tax paid: £402k

Public subsidies received: £nil

Number of employees: 55 FTE

Annual Business Statement

for the year ended 31 December 2017

1. Statutory percentages

	31.12.2017	Statutory Limit
Proportion of business assets not in the form of loans fully secured on residential property ("The Lending Limit")	3.16%	25%
Proportion of shares and borrowings not in the form of shares held by individuals ("The Funding Limit")	2.00%	50%

The above percentages have been calculated in accordance with the provisions of the Building Societies Act 1986 as amended by the Building Societies Act 1997.

The Lending Limit measures the proportion of business assets not in the form of loans fully secured on residential property and is calculated as  $(X - Y) / X$  where:

X = business assets, being the total assets of the Society plus provisions for bad and doubtful debts less liquid assets and tangible fixed assets as shown in the Society's Accounts.

Y = the principal of, and interest accrued on, loans owed to the Society which are fully secured on residential property as at 31 December 2017.

The Funding Limit measures the proportion of shares and borrowings not in the form of shares held by individuals and is calculated as  $(X - Y) / X$  where:

X = shares and borrowings, being the aggregate of

- i) the principal value of, and interest accrued on, shares in the Society;
- ii) the principal value of, and interest accrued on, sums deposited with the Society; and
- iii) the principal value of, and interest accrued under, bills of exchange, instruments or agreements creating or acknowledging indebtedness and accepted, made, issued or entered into by the Society less any amounts qualifying as own funds.

Y = the principal value of, and interest accrued on, shares in the Society held by individuals otherwise than as bare trustees (or in Scotland, simple trustees) for bodies corporate or for persons who include bodies corporate as at 31 December 2017.

The statutory limits are as laid down under the Building Societies Act 1986 as amended by the Building Societies Act 1997 and ensure that the principal purpose of a building society is that of making loans which are secured on residential property and are funded substantially by its members.



## Annual Business Statement (continued)

### 2. Other percentages

#### As percentage of shares and borrowings:

	2017	2016
Gross capital	8.89%	8.25%
Free capital	7.68%	7.04%
Liquid assets	38.97%	38.13%

#### As percentage of mean total assets:

	2017	2016
Profit for the financial year	0.52%	0.60%
Management expenses	1.62%	1.47%

The above percentages have been prepared from the Society's accounts and in particular:

- 'Shares and borrowings' represent the total of shares, amounts owed to credit institutions and amounts owed to other customers.
- 'Gross capital' represents the aggregate of general reserves and revaluation reserve.
- 'Free capital' represents the aggregate of gross capital and general loss provisions for bad and doubtful debts less tangible fixed assets.
- 'Liquid assets' represent the total of cash and balances at The Bank of England, loans and advances to credit institutions, treasury bills and debt securities.
- 'Mean total assets' represent the amount produced by halving the aggregate of total assets at the beginning and end of the financial year.
- 'Management expenses' represent the aggregate of administrative expenses, depreciation and amortisation.

## Annual Business Statement (continued)

### 3. Information relating to the Directors at 31 December 2017

Name and Year of Birth	Date of Appointment and Committee Membership	Business Occupation	Other Directorships
C. D. Astley 1975	21 January 2010	Building Society Executive	Mutual Vision Technologies Limited
P. F. Baynham 1953	27 November 2014 Audit & Compliance and Risk Committees	Non-Executive Director	Baynham Consulting Associates Limited North Norfolk Housing Company Limited Swan Housing Association Swan Housing Capital PLC The Association of Independent Professionals and the Self Employed Limited Victory Housing Trust
A. V. Crossley-Mintern 1963	29 January 2015 Remuneration & Nominations Committee	Executive Director, Financial Services	Celerity Blue Limited BGL Group Limited
G McGrady 1967	1 January 2017	Building Society Executive	-
J. Mortimer Sykes 1957	27 October 2011 Risk and Remuneration & Nominations Committee	Non-Executive Director	The ExtraCare Charitable Trust
S. J. Richardson 1953	30 January 2014 Remuneration & Nominations Committee	Non-Executive Director	Bethrob Limited i-Financial Services Group plc LCP Solutions Limited Lend and Borrow Trust Company Limited Goodham Finance Limited
J. Robinson 1953	1 September 2016 Audit & Compliance and Risk Committees	Non-Executive Director	–
P. V. Smith 1957	26 May 2011 Audit & Compliance and Risk Committees	Non-Executive Director	Herts Valley Clinical Commissioning Group Defence Equipment & Support, Ministry of Defence



Annual Business Statement (continued)

Documents may be served on the above named Directors: Ref. "Harpenden Building Society", c/o, Neves Solicitors at Tollgate House, 69-71 High Street, Harpenden, Hertfordshire, AL5 2SL.

Mr. P. V. Smith entered a service contract upon his appointment dated 26 May 2011.

Mrs. J. Mortimer Sykes entered a service contract upon her appointment dated 1 October 2011.

Mr S. J. Richardson entered a service contract upon his appointment dated 15 January 2014.

Mr P. F. Baynham entered a service contract upon his appointment dated 27 November 2014.

Mrs A. V. Crossley-Mintern entered a service contract upon her appointment dated 23 December 2014.

Ms. J. Robinson entered a service contract upon her appointment dated 1 September 2016.

The contracts are terminable by the Society or by the individual on three months’ notice, pursuant to the Society’s rules.

Mr C. Astley is employed on a Service Contract dated 17 October 2016, terminable by the Society or by the individual on six months’ notice.

Mr G. McGrady is employed on a Service Contract dated 3 January 2017, terminable by the Society or by the individual on six months’ notice.

Society Information
Governance
Financial Statements
Business Statement



**We hope you have enjoyed  
the journey, please share  
your feedback**

[feedback@harpendenbs.co.uk](mailto:feedback@harpendenbs.co.uk)  
[www.harpendenbs.co.uk/feedback](http://www.harpendenbs.co.uk/feedback)



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